# BOARD OF COUNTY COMMISSIONERS AGENDA ITEM SUMMARY

| Meeting Date: April 19, 2006   | Division: Engineering   |
|--|---|
| Bulk Item: Yes X No No   | Department: Facilities Development  |
|  | Staff Contact Person: Ann Riger   |
|  | enter into a Contract with Audio Visual Innovations, a or, for the purchase of Audio Video equipment for the enter in Key Largo.  |
| providing live audio and video coverage of government 76. In accordance to Monroe County | o purchase audio visual equipment for the purpose of vernment meetings and television broadcast coverage on Purchasing Policy, page 18 (B), purchases over \$25,000 aps", and "GSA" contracts are exempted from the |
| PREVIOUS RELEVANT BOCC ACTION:   | N/A   |
| CONTRACT/AGREEMENT CHANGES: N  | N/A   |
|  | l as stated above, and to waive policy requiring quotes ne constraints involved, and the volume of equipment.   |
| TOTAL COST: \$212,280.01   | BUDGETED: Yes X No  |
| COST TO COUNTY: \$212,280.01   | SOURCE OF FUNDS: Fund 307   |
| REVENUE PRODUCING: Yes No X  | AMOUNT PER MONTH Year   |
| <b>APPROVED BY:</b> County Atty X OM   | IB/Purchasing X Risk Management X   |
| DIVISION DIRECTOR APPROVAL:  | David S. Koppel, P.E.   |
| DOCUMENTATION: Included X  | Not Required  |
| DISPOSITION:   | AGENDA ITEM #   |

# MONROE COUNTY BOARD OF COUNTY COMMISSIONERS

| CONTRACT SUMMARY  |  |                        |                                    |       |  |  |  |  |  |  |  |
|---|--|------------------------|------------------------------------|-------|--|--|--|--|--|--|--|
| Contract with:  | Audio Visual Innovations   | Contract #             |                                    |       |  |  |  |  |  |  |  |
|   |  | Effective Date:        | e: 04/19/06                        |       |  |  |  |  |  |  |  |
|   |  | Expiration Date:       | 04/18/07                           |       |  |  |  |  |  |  |  |
|   | Contract Purpose/Description:  A GSA contract to purchase audio video equipement for the Murray Nelson |                        |                                    |       |  |  |  |  |  |  |  |
| A GSA contract to purchase audio video equipement for the Murray Nelson Building in the Upper Keys. |  |                        |                                    |       |  |  |  |  |  |  |  |
|   |  |                        |                                    |       |  |  |  |  |  |  |  |
|   |  |                        |                                    |       |  |  |  |  |  |  |  |
| Contract Manage   | er: Ann Riger  | 4439                   | Facilities Develop/Stop #          | 1     |  |  |  |  |  |  |  |
| J   | (Name)   | (Ext.)                 | (Department/Stop #)                |       |  |  |  |  |  |  |  |
| for BOCC meeti  | ng on 04/19/06   | Aganda Daadlina        | 04/04/06                           |       |  |  |  |  |  |  |  |
| Tot Bocc meeti  | ng on 04/19/00   | Agenda Deadline        | : 04/04/00                         |       |  |  |  |  |  |  |  |
|   | CONTI  | RACT COSTS             |                                    |       |  |  |  |  |  |  |  |
| Total Dollar Val  | vo of Contract, \$ 212.29  | 0.01                   | D (                                |       |  |  |  |  |  |  |  |
|   | ue of Contract: $$212,280$ $ No                                   $                                    |                        |                                    |       |  |  |  |  |  |  |  |
| Grant: \$ N/A   | A 110 - Necount Cou  |                        |                                    |       |  |  |  |  |  |  |  |
| County Match: \$  | S N/A  | <u> </u>               |                                    |       |  |  |  |  |  |  |  |
|   | ADDITI   | ONAL COSTS             |                                    |       |  |  |  |  |  |  |  |
| Estimated Ongoi   | ing Costs: \$/yr   | For:                   |                                    |       |  |  |  |  |  |  |  |
| (Not included in dol  | llar value above)  | (eg. maintenance, util | ities, janitorial, salaries, etc.) |       |  |  |  |  |  |  |  |
| r -   | CONTR  | A CT DEVIEW            |                                    |       |  |  |  |  |  |  |  |
|   | CONTR  | ACT REVIEW             |                                    |       |  |  |  |  |  |  |  |
|   | Changes  |                        | Dat                                | e Out |  |  |  |  |  |  |  |
| D' ' ' D' '   | Date In Needed   |                        | viewer                             |       |  |  |  |  |  |  |  |
| Division Directo  | r Yes No   | 100                    |                                    |       |  |  |  |  |  |  |  |
|   | nt 4-5-06 Yes No   | - M. Slave             | <u>L</u> 4-5                       | -06   |  |  |  |  |  |  |  |
| O.M.B./Purchasi   | ng 4506 Yes No   | Salva                  | Jose Sparelle 4/                   | 5 /W  |  |  |  |  |  |  |  |
| County Attorney   | 4-60 Ves No  | mh                     | moley 4-6                          | 06    |  |  |  |  |  |  |  |
| Comments: Olamel 76 has reviewed the just and   |  |                        |                                    |       |  |  |  |  |  |  |  |
|   | 2  |                        |                                    |       |  |  |  |  |  |  |  |
|   |  | w-                     |                                    |       |  |  |  |  |  |  |  |

# **AGREEMENT**

This AGREEMENT ("Agreement") dated the 19<sup>th</sup> day of April, 2006, is entered into by and between the BOARD OF COUNTY COMMISSIONERS FOR MONROE COUNTY, hereinafter "County" whose address is 1100 Simonton Street, Key West, Florida and AUDIO VISUAL INNOVATIONS, a Florida Corporation, hereinafter "Contractor" whose address is 6555 North Powerline Road, Suite 413, Fort Lauderdale, Florida.

# WITNESSETH:

WHEREAS, Monroe County purchasing policies and procedures allow for the county to procure goods and services through other Florida governmental contracts or from an approved GSA vendor/contractor, without going out for bid; and

WHEREAS, County has ascertained that Contractor can provide goods or services through the above mentioned process as an approved General Services Administration contractor approved by the Federal Supply Service Contract No. GS 03F-0037M, FSC Group 581: Professional Audio/Video, Telecommunications and Security Solutions;

NOW, THEREFORE, in consideration of the mutual covenants contained herein, the County and the Contractor have entered into this Agreement on the terms and conditions as set forth below.

- 1. PURPOSE. This Agreement is for the installation of audio and visual equipment for the purpose of providing live audio and video coverage of government meetings and television broadcast coverage on channel 76 at the Murray Nelson Building located at 102050 Overseas Highway, Key Largo, Florida. It is contemplated that the construction of this facility will take place over the next 13 months. Contractor shall coordinate the installation of the materials with the Architect and the General Contractor for the facility. Prices shall remain valid for the duration of the construction.
- 2. SCOPE OF AGREEMENT. The Contractor shall provide the goods or services set forth in Attachment A.
- 3. AMOUNT OF AGREEMENT AND PAYMENT. The County shall provide an amount not to exceed Two Hundred Twelve Thousand Two Hundred Eighty and 01/100 Dollars (\$212,280.01) for the goods or services to be provided according to Attachment A. Monroe County's obligation to pay under this Agreement is contingent upon an annual appropriation by the Board of County Commissioners.
- 4. RECORDS. The Contractor shall keep such records as are necessary to document the performance of the Agreement and expenses as incurred, and give access to these records at the request of the County, the State of Florida, or authorized agents and representatives of said government bodies. It is the responsibility of the Contractor to

maintain appropriate records to insure a proper accounting of all funds and expenditures. The Contractor understands that it shall be responsible for repayment of any and all audit exceptions which are identified by the Auditor General for the State of Florida, the Clerk of Court for Monroe County, the Board of County Commissioners for Monroe County, for their agents and representatives. In the event of an audit exception, the current fiscal year contract payments will be offset by the amount of the audit exception. In the event the agreement is not renewed or supplemented in future years and an audit exception occurs after the final payment under this agreement, the Contractor will be billed by the County for the amount of the audit exception and shall promptly repay any audit exception.

- 5. MODIFICATIONS AND AMENDMENTS. Any and all modification of the terms of this agreement shall be only in writing and approved by the Board of County Commissioners for Monroe County.
- 6. INDEPENDENT CONTRACTOR. At all times and for all purposes hereunder, the Contractor is an independent contractor and not an employee of the Board of County Commissioners of Monroe County. No statement contained in this Agreement shall be construed as to find the Contractor or any of its employees, contractors, servants, or agents to the employees of the Board of County Commissioners of Monroe County, and they shall be entitled to none of the rights, privileges or benefits of employees of Monroe County.
- 7. COMPLIANCE WITH LAW. In carrying out its obligations under this Agreement, the Contractor shall abide by all statutes, ordinances, rules and regulations pertaining to or regulating the provisions of this agreement, including those now in effect and hereafter adopted. Any violation of said statutes, ordinances, rules or regulations shall constitute a material breach of this agreement and shall entitle the County to terminate this agreement immediately upon delivery of written notice of termination to the Contractor.
- 8. HOLD HARMLESS/INDEMNIFICATION. The Contractor hereby agrees to indemnify and hold harmless the BOCC and any of its officers and employees from and against any and all claims, liabilities, litigation, causes of action, damages, costs, expenses (including but not limited to fees and expenses arising from any factual investigation, discovery or preparation for litigation), and the payment of any and all of the foregoing or any demands, settlements or judgments arising directly or indirectly under this Agreement caused by Contractor or sub-contractor in any tier. The Contractor shall immediately give notice to the County of any suit, claim or action made against the County that is related to the activity under this Agreement, and will cooperate with the County in the investigation arising as a result of any suit, action or claim related to this agreement.
- 9. ANTI-DISCRIMINATION. The Contractor agrees that it will not discriminate against any of its employees or applicants for employment or against persons for any benefit or service because of their race, color, religion, sex, national origin, sexual

orientation or gender preference, or physical or mental handicap where the handicap does not affect the ability of an individual to perform in a position of employment, and to abide by all federal and state laws regarding non-discrimination.

- 10. ANTI-KICKBACK. The Contractor warrants that no person has been employed or retained to solicit or secure this agreement upon an agreement or understanding for a commission, percentage, brokerage or contingent fee, and that no employee or officer of the County has any interest, financially or otherwise, in the aid funded project, except for general membership. For breach or violation of this warranty the county shall have the right to annul this agreement without liability or, in its discretion, to deduct from the agreement prices or consideration, the full amount of such commission, percentage, brokerage or contingent fee.
- 11. TERMINATION FOR BREACH. The County may immediately terminate this agreement for any breach of the terms contained herein, including Attachment A. Such termination shall take place immediately upon receipt of written notice of said termination. Any waiver of any breach of covenants herein contained to be kept and performed by Contractor shall not be deemed or considered as a continuing waiver and shall not operate to bar or prevent the County from declaring a forfeiture for any succeeding breach either of the same conditions or of any other conditions.
- 12. ENTIRE AGREEMENT. This agreement constitutes the entire agreement of the parties hereto with respect to the subject matter hereof and supersedes any and all prior agreements with respect to such subject matter between the Contractor and the County.
- 13. CONSENT TO JURISDICTION. This Agreement, its performance, and all disputes arising hereunder, shall be governed by the laws of the State of Florida, and both parties agree that the proper venue for any actions shall be in Monroe County. Mediation shall be held pursuant to the rules of the Sixteenth Judicial District of the State of Florida. This Agreement is not subject to arbitration.
- 14. ETHICS CLAUSE: Contractor warrants that he has not employed, retained or otherwise had act on his behalf any former County officer or employee in violation of Section 2 of Ordinance No. 10-1990 or any County officer or employee in violation of Section 3 of Ordinance No. 10-1990. for breach or violation of the provision the County may, at its discretion terminate this agreement without liability and may also, at its discretion, deduct from the agreement or purchase price, or otherwise recover, the full amount of any fee, commission, percentage, gift, or consideration paid to the former or present County officer or employee.
- 15. PUBLIC ENTITY CRIME STATEMENT: A person or affiliate who has been placed on the convicted vendor list following a conviction for public entity crime may not submit a bid on an agreement to provide any goods or services to a public entity, may not submit a bid on an agreement with a public entity for the construction or repair of a public building or public work, may not submit bids on leases of real property to public entity, may not be awarded or perform work as a contractor, supplier, sub-contractor, or

consultant under an agreement with any public entity, and may not transact business with any public entity in excess of the threshold amount provided in Section 287.017, for CATEGORY TWO for a period of 36 months from the date of being placed on the convicted vendor list.

- 16. AUTHORITY: Contractor warrants that it is authorized by law to engage in the performance of the activities encompassed by the project herein described. Each of the signatories for the Contractor below certifies and warrants that the Contractor's name in this Agreement is the full name as designated in its corporate charter (if a corporation); they are empowered to act and contract for the Contractor, and this agreement has been approved by the Board of Directors of Contractor or other appropriate authority.
- 17. LICENSING AND PERMITS: Contractor warrants that it shall have, prior to commencement of work under this agreement and at all times during said work, all required licenses and permits whether Federal, State, County or City.
- 18. INSURANCE: Contractor agrees that it maintains in force at its own expense a liability insurance policy which will insure and indemnify the Contractor and the County from any suits, claims or actions brought by any person or persons and from all costs and expenses of litigation brought against the Contractor for such injuries to persons or damage to property occurring during the agreement or thereafter that results from performance by Contractor of the obligations set forth in this agreement. Contractor shall carry the following insurance and shall name Monroe County as an additional insured on the vehicle and general liability policies. All policies must be written by companies having an AM Best rating of A-VI or better, licensed in the state of Florida.
  - A. Commercial General Liability in the amount of \$1,000,000.00 each occurrence and \$2,000,000.00 in the aggregate.
  - B. Vehicle Liability for owned, non-owned and hired vehicles in the amount of \$1,000,000.00 per occurrence or combined single limit.
  - C. Workers' Compensation in Statutory Amounts and Employers' Liability of \$100,000.00 for accident, \$100,000.00 for injury or illness and \$500,000 Aggregate.
- 19. NOTICE. Any written notice to be given to either party under this agreement or related hereto shall be addressed and delivered as follows:

For Contractor:

For County:

Martin Lois Audio Visual Innovations 6555 North Powerline Road, Suite 413 Fort Lauderdale, FL 33309 Jerry Barnett, Dir. Facilities Develop Monroe County Engineering 1100 Simonton Street Key West, FL 33040

Copy to:
County Administrator
1100 Simonton Street
Key West, Fl 33040

20. The Contractor shall not assign or subcontract its obligations under this Agreement, except in writing and with the prior written approval of the Board of County Commissioners for Monroe County which approval shall be subject to such conditions and provisions as the Board may deem necessary. This paragraph shall be incorporated by reference into any assignment or subcontract and any assignee or subcontractor shall comply with all of the provisions of this agreement. Unless expressly provided for therein, such approval shall in no manner or event be deemed to impose any obligation upon the Board in addition to the total agreed-upon price of the services/goods of the Contractor and compensation to County.

IN WITNESS WHEREOF, the parties hereto have caused this agreement to be executed on the day and year first above written.

| (SEAL)<br>ATTEST: DANNY L. KOLHAGE, CLERK | BOARD OF COUNTY COMMISSIONERS<br>OF MONROE COUNTY, FLORIDA |
|---|--|
| By: Deputy Clerk                          | By:<br>Mayor/Chairman                                      |
| (SEAL)                                    | AUDIO VISUAL INNOVATIONS                                   |
| Witness                                   | By:Signature   |
|   | Print Name   |

MONROE COUNTY ATTORNEY APPROVED AS TO FORM:

SUSAN M. GRIMSPEY ASSISTANT COUNTY ATTORNEY

# ATTACHMENT "A"

#### PROPOSAL SUMMARY



Your Source For Being Seen And Heard.

Prepared for: Monroe County Key West, FL 33040

Prepared By: Martin A. Lois Date Prepared: March 6, 2006

Proposal #: MLAVIMCMENAV1rev1 Project Name: Murray E. Nelson Commission Chambers

TOTAL EQUIPMENT COST

\$146,759.34

Includes cable, connectors, hardware, switches, relays, terminal blocks, panels, etc., to insure a complete and operational system.

LABOR \$62,080.00

including all on-site installation and wiring, coordination and supervision, testing, checkout, Owner training, etc. performed on the Owner's premises. Also includes all fabrication, modification, assembly, rack wiring, programming, etc., some performed at AV contractor's premises. May include design drawings. run sheets, instruction manuals, programming, etc. if required,

\$0.00 TRAVEL

includes per diem, hotels, air fare, and other travel related expenses.

**GENERAL AND ADMINISTRATIVE** 

\$3,368.67 Including all G & A expenses: Clerical, bonds, shipping, insurance and warranties,

SUBTOTAL

\$212,208.01

Included

1st YEAR WARRANTY & PREVENTATIVE MAINTENANCE

Full system warranty coverage with preventative maintenance as outlined on the

following page.

**TAXES** \$0.00

**GRAND TOTAL** 

\$212,208.01

**TERMS** 

PO Required

# SCOPE OF WORK

Please reference Bid #'s (1) Panasonic GSA CONTRACT (2) BCSB 24-025N Middle Atlantic, BMS, Dalite, Sony, Chief, Marshall, Bretford and Sabine 21% Discount - (3) BCSB 25-105R Extron (4) Samsung GSA GS-03F-0018N \$1925 (5) BCSB 26-069N Clearone 24% Discount (6) BCSB 25-034N Shure 25% Discount and Biamp 32% Discount (7) NEC GSA CONTRACT GS-35F-4696H (9) AVI GSA CONTRACT GS-03F-0037M (11) HCSB 01-480-09 Labor, Programming and Engineering

Not included: Structural, ceiling, millwork, or AC/heat modifications, HV electrical or conduit.

Proposal valid for 60 days. This Entire Document and all information enclosed including drawings, specifications and designs is the property of Audio Visual Innovations (AVI). Proprietary information provided to our client or his agents is for the sole purpose of demonstrating AVI's capabilities and shall be held in confidence. These Materials may not be copied, distributed or disclosed in any way without the sole written permission of an authorized representative of AVI.

| Ma | ľ | i  | n | A  |    | _ : | ٥  | S  |   |
|----|---|----|---|----|----|-----|----|----|---|
| Sa | 6 | 33 | S | Er | ٦g | - 1 | 16 | эе | 9 |

**Customer Signature** Date

PHONE: 954.938.9382 FAX: 954.776.4772

# EQUIPMENT LIST



Your Source For Being Seen And Heard.

Prepared for: Monroe County Key West, FL 33040

Prepared By: Martin A. Lois Date Prepared: March 6, 2006

Proposal #: MLAVIMCMENAV1rev1 Project Name: Murray E. Nelson Commission Chambers

|             | Commission Chambers  |                   |  |   |                    |                |  |  |
|-------------|--|-------------------|--|---|--------------------|----------------|--|--|
| ITEM<br>NO. | QTY MFG  |                   | MODEL  | DESCRIPTION   | UNIT PRICE         | EXTENDED PRICE |  |  |
| 1           | COLUMN SECTION   |                   | The state of the s | DISPLAY SYSTEM                                      |                    |                |  |  |
| 2           | 1  | NEC               | MT1075   | 4200 ANSI Lumen Projector (7)                       | \$3,864.00         | \$3,864.00     |  |  |
| 3           | and the same of th | BMS LCDLOCII      |  | Security Mount (2)                                  | \$173.80           | \$173.80       |  |  |
| 4           | 1  | Chief             | CMA100   | Pipe for Mount (2)                                  | \$124.00           | \$124.00       |  |  |
| 5           | 5  | NEC               | PX42MX4A   | 42" Plasma Display (7)                              | \$2,433.00         | \$12,165.00    |  |  |
| 6           | 5  | Chief             | PCM2042  | Mount for Plasma (2)                                | \$315.21           | \$1,576.05     |  |  |
| 7           | 1  | Dalite            | 89726  | 6' x 8' Electric Screen (2)                         | \$576.70           | \$576.70       |  |  |
| 8           | The state of the s | Dalite            | 40973  | Low Voltage Controller (2)                          | \$191.18           | \$191.18       |  |  |
| 9           |  | The second second |  | SOURCE EQUIPMENT                                    |                    |                |  |  |
| 10          | 2  | Extron            | 6030002  | Blank Wallplate (3)                                 | \$55.30            | \$110.60       |  |  |
| A A         | 2  | Extron            | 7010173  | VGA and Audio Module for Plate (3)                  | \$35.55            | \$71.10        |  |  |
| 12          | 2  | Extron            | 7015001  | Power and Network Module for Plate (3)              | \$126.40           | \$252.80       |  |  |
|             | (  |                   | 700004   | Dinat Stavelule for Dinte (3)                       | ¢11.00             | \$22.12        |  |  |
| 13          | 2  | Extron<br>Extron  | 7009011  | Blank Moudule for Plate (3) VGA and Audio Cable (3) | \$11.06<br>\$39.50 |                |  |  |
| 14          | 2  | ŧ.                | 2656602  | i '   | \$0.00             |                |  |  |
| 15          | 0  | Samsung           | SDP950ST   | Digital Document Camera (4)                         | \$0.00<br>\$126.40 | 1              |  |  |
| 16          | 2  | Sony              | SLVD360P   | DVD / VCR Combo (2)                                 |                    |                |  |  |
| 47          | 0  | Clearone          | 91017106   | Ceiling Mounted Document Camera (5)                 | \$0.00             | \$0.00         |  |  |
| 18          | 1  | Crestron          | G2NTTVFM   | TV Tuner (9)  | \$736.00           | \$736.00       |  |  |
| 20          |  |                   |  | SWITCHING, ROUTING AND CONTROL                      |                    |                |  |  |
| 21          | 1  | Extron            | 6024206  | Matrix System Switcher (3)                          | \$12,952.00        | \$12,952.00    |  |  |
| 22          | 6  | Extron            | 6028909  | PC Interface (3)                                    | \$568.00           | \$3,408.00     |  |  |
| 23          | 1  | Extron            | 6072901  | Video Scaler (3)                                    | \$865.05           | \$865.05       |  |  |
| 24          | 1  | Extron            | 6047701  | PC Scan Converter (3)                               | \$1,497.05         | \$1,497.05     |  |  |
| 25          | 4  | Extron            | 6019001  | Rack Mount Kits (3)                                 | \$98.75            | \$395.00       |  |  |
| 26          | 2  | Extron            | 6024503  | VGA DA (3)  | \$367.35           | \$734.70       |  |  |
| 27          | 2  | Extron            | 6068101  | RGBHV DA (3)  | \$450.00           | \$900.00       |  |  |
| 28          | 2  | Extron            | 6069221  | AV DA (3)   | \$410.80           | \$821.60       |  |  |
| 32          |  |                   |  | AUDIO SYSTEM  |                    |                |  |  |
| 33          | 11   | Shure             | MX418S/S   | 18" Gooseneck Microphones (6)                       | \$268.80           | 1              |  |  |
| 34          | 0  | Shure             | ULXS14/84  | Wireless Lavalier Microphone (6)                    | \$0.00             | 1              |  |  |
| 35          | 2  | Shure             | ULXS24/58  | Wireless Handheld Microphone (6)                    | \$787.00           |                |  |  |
| 36          | 2  | Shure             | UA506  | Rack Mount Kits (6)                                 | \$24.00            |                |  |  |
| 37          | 2  | Clearone          | 910155001  | Audio Digital Signal Processor (5)                  | \$1,633.24         |                |  |  |
| 38          | 2  | Sabine            | FBX2400U   | Feedback Eliminator (2)                             | \$394.96           | 8 5            |  |  |
| 39          | 1  | Shure             | FP16A  | Audio DA (6)  | \$520.00           |                |  |  |
| 40          | 22   | JBL               | CONTROL26  | Ceiling Mounted Speaker (4)                         | \$103.68           | \$2,280.96     |  |  |
| 41          | 4  | Biamp             | MXA35  | Power Amplifier (2)                                 | \$425.00           | \$1,700.00     |  |  |
| 42          |  | Biamp             | MXA150   | Power Amplifier (2)                                 | \$572.00           | 1              |  |  |
| 43          | -  | Extron            | 6030103  | Blank Wallplate (3)                                 | \$79.00            | 1              |  |  |
| 44          | 4  | Extron            | 7010324  | XLR Modules for Wallplate (3)                       | \$35.55            | 1              |  |  |
| 45          | - qual-  | Clearone          | 930-DIG-TEN  | Assisted Listening System (2)                       | \$1,599.75         | 1              |  |  |
| 46          | 0  | Marantz           | PDM671   | Digital Recorder (2)                                | \$0.00             | \$0.00         |  |  |

### **EXTENDED WARRANTY SCHEDULE**

For new equipment only

Monroe County

Prepared for:

Innovations Your Source For Being Seen And Heard.

**■ Audio Visual** 

Prepared By: Martin A. Lois Date Prepared: March 6, 2006

Proposal #: SC MLAVIMCMENAV1rev1 Project Name: Murray E. Nelson

Commission Chambers

# Key West, FL 33040

2nd YEAR PREVENTATIVE MAINTENANCE Does not include warranty for malfunctioning equipment \$11,050.00

By signing the appropriate space above, customer agrees to purchase the applicable extended warranty. Tax not included.

### PREVENTATIVE MAINTENANCE PLAN

| Clean and inspect all surfaces, electrical and signal connections, etc.  | Yes       |
|--|-----------|
| Clean, inspect and lubricate (as required) all VCRs, audio cassette player/recorders, dubbing machines, DVD players, CD players, DAT players and cameras.  | Yes       |
| Clean, inspect, lubricate, and perform any optical, mechanical and electrical alignments/adjustments required to optimize image quality from projection system. Complete a Projector Status Card for each projector.   | Yes       |
| Perform complete system checkout. Test every user function available to customer under remote or direct control. Select and re-select projector sources testing multiple resolutions with each source (as applicable). | Yes       |
| Perform a system walk-thru with client representative. Demonstrate system cleanliness and performance.   | Yes       |
| Additional training session for the year   | 1         |
| Loaner table top LCD projector (if applicable)   | NO        |
| Emergency visit at no charge   | 4         |
| Telephone support  | Unlimited |
| Preventative Maintenance Inspections (PMI) per year  | 2         |

Consumables such as lamps & filter replacement not included

## Additional SERVICE PLANS available upon request

PHONE: 954.938.9382

FAX: 954.776.4772

This Entire Document and all information enclosed including drawings, specifications and designs is the property of Audio Visual Innovations (AVI). Proprietary information provided to our client or his agents is for the sole purpose of demonstrating AVI's capabilities and shall be held in confidence. These Materials may not be copied, distributed or disclosed in any way without the sole written permission of an authorized representative of AVI.

Monroe County Key West, FL 33040 Date Prepared: March 6, 2006
Proposal #: MLAVIMCMENAV1rev1
Project Name: Murray E. Nelson

Commission Chambers

| properties and agriculture |  |                 | COMMISSION CHAMDERS |                                       |  |                |
|----------------------------|--|-----------------|---------------------|---------------------------------------|--|----------------|
| ITEM<br>NO.                | ату  | MFG             | MODEL               | DESCRIPTION                           | UNIT PRICE   | EXTENDED PRICE |
| 49                         |  |                 |                     | CONTROL SYSTEM                        |  |                |
| 50                         | 1  | Crestron        | STX-AV2PAK-         | Remote Control System with Wireless   | \$4,500.00   | \$4,500.00     |
|                            |  |                 | C17                 | Touchpanel (9)                        |  |                |
| 51                         | 5  | Crestron        | ST-COM              | RS22 Controllers (9)                  | \$420.00   | \$2,100.00     |
| 52                         | 5  | Crestron        | ST-EMK              | Rack Mount Kits (9)                   | \$90.00  | \$450.00       |
| 53                         | 7  | Crestron        | TPS4500LB           | Wired Touchpanel (9)                  | \$4,080.00   | \$4,080.00     |
| 54                         | 1  | Crestron        | RMK-5000            | Rack Mount Kit (9)                    | \$234.00   | \$234.00       |
| 55                         | 1  | Crestron        | PW2420RU            | Power Supply (9)                      | \$150.00   | \$150.00       |
| 56                         | 4  | Crestron        | CNT-Block           | Control Distribution (9)              | \$170.00   | \$170.00       |
| 59                         |  |                 |                     | BROADCAST SYSTEM                      |  |                |
| 60                         | 4  | Panasonic       | AW-E650             | 1/2" CCD Camera (1)                   | \$3,881.11   | \$15,524.44    |
| 61                         | 4  | Panasonic       | AW-PH300A           | Pan-Tilt Head (1)                     | \$3,375.31   | \$13,501.24    |
| 62                         | 4  | Panasonic       | AW-PS300            | Power Supply for Pan-Tilt Head (1)    | \$576.32   | \$2,305.28     |
| 63                         | 4  | Panasonic       | AW-                 | 16X Fujinon Lens (1)                  | \$2,327.46   | \$9,309.84     |
|                            | and the state of t |                 | LZ16MD73            |                                       |  |                |
| 64                         | 4  | Panasonic       | AW-CA50T15          | Lens Control Cable (1)                | \$110.83   | \$443.32       |
| 65                         | 1  | Panasonic       | AW-RP505            | Multi Hybrid Remote Control Panel (1) | \$1,983.88   | \$1,983.88     |
| 66                         | 1  | Panasonic       | AW-PS301            | Power Supply for Controller (1)       | \$99.75  | \$99.75        |
| 67                         | 1  | Panasonic       | AW-HB505            | Multi Port Hub (1)                    | \$2,300.00   | \$2,300.00     |
| 68                         | 1  | Panasonic       | AW-PS505            | Power Supply for Multi Port Hub (1)   | \$260.96   | \$260.96       |
| 69                         | 4  | Bretford        | TVWY27-BK           | Mount for Camera (2)                  | \$133.50   | \$534.00       |
| 70                         | 4  | Bretford        | TVCM-BK             | Ceiling Flange (2)                    | \$35.00  | \$140.00       |
| 71                         | 4  | Panasonic       | AG3200              | Professional VHS Recorder (2)         | \$344.40   | \$344.40       |
| 72                         | 1  | Panasonic       | DMRT6070            | DVD Recorder (1)                      | \$704.28   | \$704.28       |
| 73                         | 1  | Panasonic       | AG-MX70             | 8 Input Production Switcher (1)       | \$5,578.84   | \$5,578.84     |
| 75                         | 4  | Marshall        | VR-682P             | 3 x 1 Rack Mount LCD Monitors (2)     | \$1,181.00   | \$4,724.00     |
| 76                         | - Person   | Sony            | KV13FS100           | 13" TV (2)                            | \$180.91   | \$180.91       |
| 80                         |  |                 |                     | MISC EQUIPMENT                        |  |                |
| 81                         | 1  | Middle Atlantic | VEC                 | Video Equipment Console (2)           | \$4,017.39   | \$4,017.39     |
| 82                         | dilianos de la constante de la | Middle Atlantic | ERS                 | Equipment Rack System with            | \$3,225.15   | \$3,225.15     |
|                            | **************************************   | voord-anneari   | oprianowas.         | Accessories (2)                       | COLUMN ACCOUNTS OF THE PARTY OF |                |
|                            | LOT  | AVI             | Custom              | Miscellaneous Materials               | \$12,600.00  | \$12,600.00    |

TOTAL EQUIPMENT & MATERIALS

\$146,759.34

This Entire Document and all information enclosed including drawings, specifications and designs is the property of Audio Visual Innovations (AVI). Proprietary information provided to our client or his agents is for the sole purpose of demonstrating AVI's capabilities and shall be held in confidence. These Materials may not be copied, distributed or disclosed in any way without the sole written permission of an authorized representative of AVI.

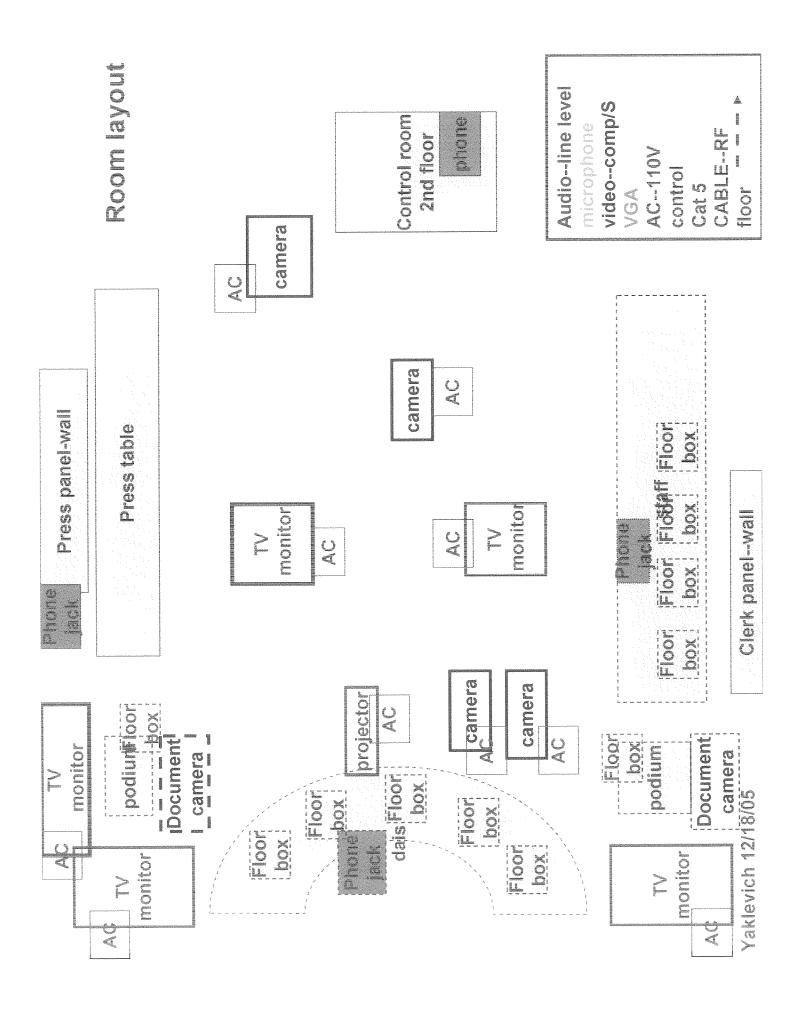
# DRUG-FREE WORKPLACE FORM

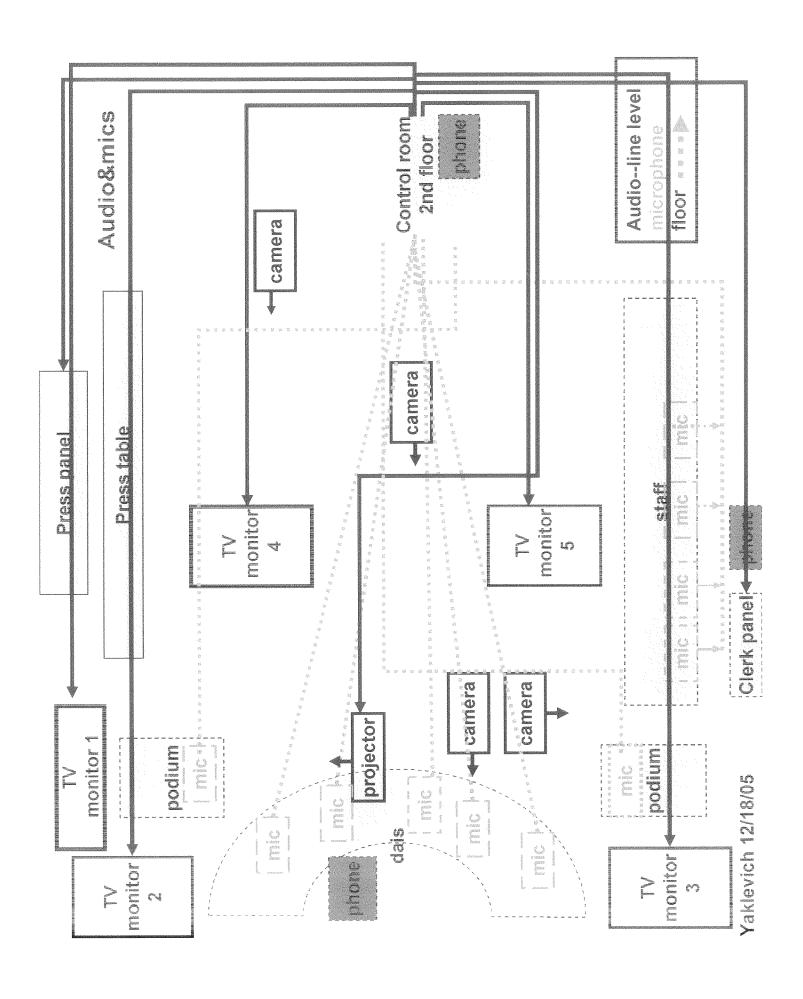
| The undersigned vendor in accordance with Florida Statute 287.087 hereby certifies that:   |
|--|
| A light sind Tongustions   |
| Audio Visual Trinovations (Name of Business)   |
|  |
| 1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.  |
| 2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.   |
| 3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).   |
| 4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 (Florida Statutes) or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction. |
| 5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, or any employee who is so convicted.   |
| 6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.  |
| As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.   |
| Bidder's Signature Regional Director   |
| Date   |
| Date   |

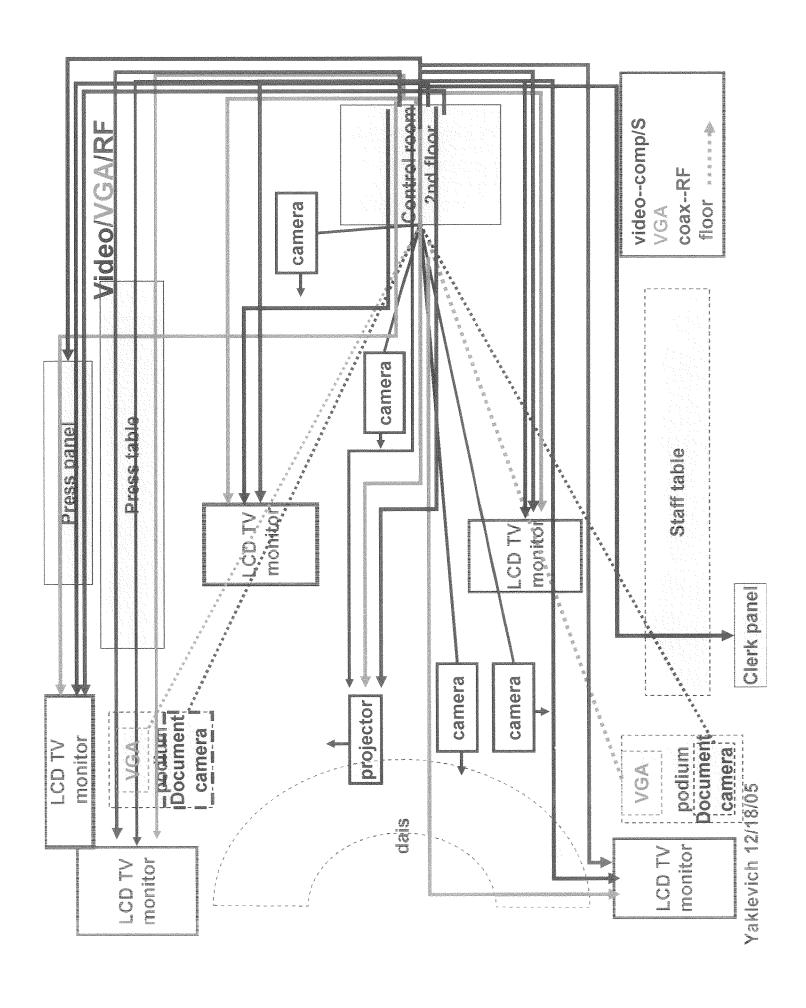
# NON-COLLUSION AFFIDAVIT

| I, MARTIN LOIS law on my oath, and under penalty of per  | of the city of LAKE WORTH according   | to            |
|--|---|---------------|
| MATILI   | LO(S  |               |
|  | Audio Visual Innovations, Inc.  |               |
|  | Proposal for the project described in the Notice for Calling for bids for:  |               |
|  | E. NELSON BLDG  |               |
| and that I executed the  | said proposal with full authority t do so:  |               |
| <ol><li>the prices in this bid have<br/>agreement for the purpose<br/>bidder or with any competi</li></ol> | been arrived at independently without collusion, consultation, communication of restricting competition, as to any matter relating to such prices with any citor;                       | n or<br>ther  |
| disclosed by the bidder ar   | by law, the prices which have been quoted in this bid have not been knowing will not knowingly be disclosed by the bidder prior to bid opening, directled der or to any competitor; and | ngly<br>y or  |
| 4. no attempt has been made to submit, or not to submit  | or will be made b the bidder to induce any other person, partnership or corpora, a bid for the purpose of restricting competition;  | ation         |
| 5. the statements contained County relies upon the trut  (Signature of Bidder)                             | in this affidavit are true and correct, and made with full knowledge that Moth of the statements contained in this affidavit in awarding contracts for said products (Date)             | nroe<br>ject. |
| STATE OF:  |   |               |
| COUNTY OF: Beswer 6  |   |               |
| PERSONALLY APPEARED BEFORE after first being sworn by me, (name of day of                                  | of individual signing) affixed his/her signature in the space provided above or Africa 2006.  | ho,<br>this   |
| My Commission Expires: 7-13-   |   |               |

| 1                    | <u>/C(</u>                              | ORD, CERTIF   | ICATE OF LIABILIT   | Y INSUF   | RANCE  | Perropological   | DAT                          | F (MM/DD/YY)<br>5/24/05  |
|----------------------|---|---|---|---|--|--|------------------------------|--|
| PROD                 | UCER                                    | ACORDIA EAST - T<br>P.O. Box 31666<br>Tampa, FL 33631-:<br>727-796-6666           |   | THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.  INSURERS AFFORDING COVERAGE |  |  |                              |  |
| INSU                 | ₹F13                                    | Audio Visual Innova   | ations Inc  | INSURER A:  | Transcontinenta  | al Ins.Co.   |                              |  |
|                      |   | 6313 Benjamin Rd.   | HUOTIS, ITIC.   | INSURER B:  | VALLEY FORGE   |  |                              |  |
|                      |   | Suite 110   |   | INSURER C:  | TRANSPORTAT  | TON INS CO   |                              |  |
|                      |   |   | 33634   | INSURFR D:  |  |  |                              | ***************************************  |
| COV                  | /ERAG                                   | erc   |   | INSURER F:  | annovajan (eta niperiorian iran karista (eta eta pira pira pira pira pira eta eta eta eta eta eta eta eta eta e  |  | -1000000000-0-0-0-0-0        |  |
| TI<br>Al<br>M.<br>PC | IE POL<br>IY RE(<br>AY PER              | ICIES OF INSURANCE LISTED<br>QUIREMENT, TERM OR CONE<br>RTAIN, THE INSURANCE AFFR | BELOW HAVE BEEN ISSUED TO THE IN<br>DITION OF ANY CONTRACT OR OTHER<br>ORDED BY THE POLICIES DESCRIBED HE<br>IN MAY HAVE BEEN REDUCED BY PAID O | DOCUMENT WITH<br>TREIN IS SUBJECT<br>CLAIMS.  | H RESPECT TO WH<br>TO ALL THE TERM   | HICH THIS CERTIFICATE N                                    | 1AY BI                       | EISSUED OR 🔝   |
| INSR<br>I. IR        | *************************************** | TYPE OF INSURANCE   | POLICY NUMBER   | POLICY EFFECTIVE<br>DATE (MM/DD/YY)   | POLICY EXPIRATION<br>DATE (MM/DD/YY)   | IMI  | çum-rem-                     |  |
| А                    | or and the second                       | AF ITABILITY  | CP2082721914  | 2/25/05   | 2/25/06  | FACH OCCURRENCE  | 15                           | 1000000  |
|                      | XO                                      | OMMERCIAL GENERAL HABILITY  CLAIMS MADE X OCCUR                                   |   |   | and the state of t | FIRE DAMAGE (Any one fire) MED EXP (Any one person)        | 5<br>  S                     | 100000<br>5000   |
|                      |   | TANKA MAGA LA TOCAGA  |   |   |  | PERSONAL & ADV INJURY                                      | 5                            | 1000000  |
|                      |   |   |   |   | arran er rock  | GENERAL AGGREGATE  | 5                            | 2000000  |
|                      |   | AGGREGATE HMIT APPLIES PER  |   |   | WITCH ALLA CORPORATION   | PRODUCTS - COMP/OP AGG                                     | 3                            | 2000000  |
| A                    | AUTO                                    | OHCY PRO-<br>MOBILE HABILITY NY AUTO  | UA2082721928  | 2/25/05   | 2/25/06  | COMBINED SINGLE LIMIT<br>(En accident)                     | 54                           | 1000000  |
|                      |   | EL OWNED AUTOS<br>CHEDULED AUTOS  |   |   |  | (Per parson)   | 5                            | The second secon |
|                      |   | IRED AUTOS<br>ON-OWNED AUTOS  |   |   |  | BODILY INJURY<br>(Per accident)                            | S                            | Tarabo Appropries  |
|                      |   |   |   |   |  | PROPERTY DAMAGE<br>(Per accident)                          | 1                            |  |
|                      | GARAC                                   | SE HABILITY   |   |   |  | AUTO ONLY - FA ACCIDENT                                    | s                            |  |
|                      | A                                       | O IUA YM  |   |   |  | OTHER THAN LA ACC  | S                            |  |
| Α                    | EVAGE                                   | s iarity  | UP2082721945  | 2/25/05   | 2/25/06  | FACH OCCURRENCE  | S<br>  S                     | 10000000   |
| /^                   |   | CCUR CLAIMS MADE  | OF ZUOZIZIONO   | 2123103   | 2,23,00  | AGGREGATE  | <br>  S                      | 10000000   |
|                      |   | }   |   |   |  |  | \$                           | 1  |
|                      | 1)                                      | FOUCHBLE  |   |   |  |  | 3                            |  |
|                      |   | FTFNION \$ 10,000   |   |   |  | į<br>L., LWCSTATU-L IOTH-                                  | <u>  \$</u>                  | 4  |
| В                    |   | ERS COMPENSATION AND<br>TYERS' HABILITY   | WC2049048427  | 4/15/05   | 4/15/06  | X WC STATU OTH-<br>ER FREE FREE FREE FREE FREE FREE FREE F | 5                            | 100000   |
|                      |   | COMPANY C   | WC2048508283 (CA)   | 4/15/05   | 4/15/06  | F.L. DISEASE - FA EMPLOYEE                                 | -                            | 100000   |
|                      |   | 77.77   |   |   |  | F.L. DISFASE - POLICY LIMIT                                | 15                           | 500000   |
|                      | OTHER                                   | ?   |   |   |  | **************************************                     |                              |  |
|                      |   |   |   |   |  |  |                              |  |
| DESC                 | RIPTIO                                  | N OF OPERATIONS/LOCATIONS/VEI   | HICLES/EXCLUSIONS ADDED BY ENDORSEMENT  | SPECIAL PROVISIONS  | )  |  |                              |  |
|                      |   |   |   |   |  |  |                              | 900  |
|                      |   |   |   |   |  |  |                              |  |
|                      |   | 10 DAYS NOTICE OF   | CANCELLATION APPLIES FOR NON  | PAYMENT EXCE  | PT FOR   |  |                              | Operation  |
|                      |   | WORKERS' COMPEN   |   |   |  |  |                              |  |
| CEF                  | TIFIC                                   | ATE HOLDER A01  | DITIONAL INSURED: INSURER LETTER:   | CANCELLATI  | ON   |  |                              |  |
|                      |   | FOR INFORMATION   | »A  | 100   |  | BED POLICIES BE CANCELLED I                                |                              | ŧ.   |
|                      |   | PURPOSES ONLY   |   |   |  | FR WILL ENDEAVOR TO MAIL                                   |                              |  |
|                      |   | OR OULD CIVE!   |   | 1   |  | RINAMED TO THE LEET, BUT F.<br>Y OF ANY KIND UPON THE IN   |                              |  |
|                      |   |   |   | REPRESENTATIO   |  |  |                              |  |
| 11.50.0 Miles        |   |   |   | AUTH AZEMBE   | PRESENCTIVE V  |  | and the second second second |  |
| L                    | 300 c                                   | E 0 / 7 / 0 7 \   |   |   |  | A A C C C C C C C C C C C C C C C C C C                    | DDOD                         | ATION 1000   |
| AC(                  | ノドレ 2                                   | 5-S (7/97)  | 46- 36  |   |  | @ ACORD CO   | KFUK.                        | VIION IAQQ   |









ORDERING ADDRESS: Panasonic Broadcast & Television Systems Company

Government Systems Group One Panasonic Way, 4B-7 Secaucus, NJ 07094-2917

For Government Credit Card Orders please call:

(301) 738-3840

PAYMENT ADDRESS: Panasonic Broadcast & Television Systems Company

Government Systems Group One Panasonic Way, 4B-7 Secaucus, NJ 07094-2917

WEB ADDRESS: http://www.panasonic.com

FOB POINT: Destination Continental U.S., Alaska and Hawaii.

Foreign shipments to U.S. port of embarkation only -

APO and FPO addresses cannot be accepted.

Note: Export packing not available.

TIME OF DELIVERY: Within 90 days ARO (after receipt of order)

PAYMENT TERMS: Net 30 Days

WARRANTY: 1 Year Parts and Labor or Commercial Warranty, whichever is longer.

STANDARD FORM 279: Block 16: Contractor Establishment Code (CEC): 14-901-881E

Data Universal Numbering System (DUNS): 153853010

Block 30, Type of Contractor: Large

Block 31, Woman-Owned Small Business: No Block 34, Walsh-Healey Act: Manufacturer

Block 36, Contractor's Tax Identification No: 36-278-6846

LOCATION CAGE CODE: 34DB1

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!TM, a menu-driven database system. The INTERNET address for GSA Advantage!TM is: http://www.fss.gsa.gov.

# PROFESSIONAL/INDUSTRIAL VIDEO MODELS

# GSA CONTRACT GS-03F-4082B

| MODEL NUMBER | SIN  | DESCRIPTION  | RETAIL<br>PRICE | QTY       | GOV'T<br>PRICE       | COVE |
|--------------|------|--|-----------------|-----------|----------------------|------|
| AWE650       | 58-3 | Multi-purpose convertible camera. 3 1/2" IT CCD. Uses 1/2" bayonet mount lenses. 850 line resolution, 2000 Lux, f1.4. Min. illumination 0.005 Lux. Self contained sens-up for min. illumination 0.00005 Lux. Use with selected AWBP-Series option cards. | 4,600.00        | 1-2<br>3+ | 3,967.76<br>3,881.11 | V    |

| MODEL NUMBER | SIN  | DESCRIPTION               | RETAIL | QTY | GOV'T  | COVE |
|--------------|------|---------------------------|--------|-----|--------|------|
|              |      |                           | PRICE  |     | PRICE  |      |
| AWPS300      | 58-3 | Power supply for AWPH300. | 730.00 | ANY | 576.32 | V    |

| AWPH300A     | 58-3 | Pan/tilt head for hybrid remote control system. | 4,200.00 | 1-2<br>3+ | 3,491.18<br>3,375.31 |      |
|--------------|------|---|----------|-----------|----------------------|------|
|              |      |   | PRICE    |           | PRICE                |      |
| MODEL NUMBER | SIN  | DESCRIPTION                                     | RETAIL   | QTY       |                      | COVE |

| MODEL NUMBER | SIN  | DESCRIPTION                                 | RETAIL   | QTY | GOV'T    | COVE |
|--------------|------|---|----------|-----|----------|------|
|              |      |   | PRICE    |     | PRICE    |      |
| AWLZ16MD73   | 58-3 | Zoom lens, 16:1, Fujinon, 1/2" motor drive. | 2,815.00 | ANY | 2,327.46 | V    |

| MODEL NUMBER | SIN  | DESCRIPTION   | RETAIL | QTY | GOV'T  | COVE |
|--------------|------|---|--------|-----|--------|------|
|              |      |   | PRICE  |     | PRICE  |      |
| AWCA50T15    | 58-3 | Cable, 50-pin to 15-pin, for use with AWE300, AWE600 and AWPH300. | 135.00 | ANY | 110.83 | V    |

| MODEL NUMBER | SIN  | DESCRIPTION                        | RETAIL | QTY | GOV'T | COVE |
|--------------|------|------------------------------------|--------|-----|-------|------|
|              |      |                                    | PRICE  |     | PRICE |      |
|              |      |                                    |        |     |       |      |
| AWPS301      | 58-3 | Power supply for AWRP301, AWRP305, | 125.00 | ANY | 99.75 | V    |
|              |      | AWRP501, AWRP505.                  |        |     |       |      |

| MODEL NUMBER | SIN  | DESCRIPTION  | RETAIL<br>PRICE | QTY | GOV'T<br>PRICE | COVE |
|--------------|------|--|-----------------|-----|----------------|------|
| AWRP505      | 58-3 | Multi hybrid control panel for AWPH300. Controls up to five camera locations for pan/tilt, lens, CCU. Must use with AWHB505. | 2,320.00        | ANY | 1,983.88       | V    |

# PROFESSIONAL/INDUSTRIAL VIDEO MODELS

# GSA CONTRACT GS-03F-4082B

| MODEL NUMBER | SIN  | DESCRIPTION  | RETAIL<br>PRICE | QTY | GOV'T<br>PRICE | COVE |
|--------------|------|--|-----------------|-----|----------------|------|
| AWHB505      | 58-3 | Multi port hub multiplexer for AWPH300 system. Use with AWRP505. | 2,820.00        | ANY | 2,300.25       | V    |

| MODEL NUMBER | SIN  | DESCRIPTION  | RETAIL<br>PRICE | QTY                | GOV'T<br>PRICE             | COVE |
|--------------|------|--|-----------------|--------------------|----------------------------|------|
| DMRT6070     | 58-1 | DVD-R/DVD-RAM recorder/player with 160 GB HDD. High speed recording from HDD. 1394 DV input with DV auto recording. SD Memory/PC card slot for viewing photos from digital camera. CD-R/RW and MP3 playback. | 850.00          | 1-4<br>5-24<br>25+ | 704.28<br>687.15<br>671.03 |      |

| MODEL NUMBER | SIN  | DESCRIPTION   | RETAIL<br>PRICE | QTY | GOV'T<br>PRICE | COVE |
|--------------|------|---|-----------------|-----|----------------|------|
| AGMX70       | 58-1 | Digital A/V mixer. 8-inputs, 16:9/4:3 switchable aspect ratio, 600 built-in effects, color correction, PAL/NTSC compatible Chroma-Key and Luminace Key, dynamic rounding, Frame Buffer and Logo Animation, tally output for live production, built-in GPI/RS-232/422 remote interfaces, 3-band audio EQ and pitch change control. | 6,925.00        | ANY | 5,578.84       | V    |

# PROFESSIONAL/INDUSTRIAL GSA CONTRACT GS-03F-4082B VIDEO MODELS

| MODEL NUMBER | SIN  | DESCRIPTION               | RETAIL | QTY | GOV'T  | COVE |
|--------------|------|---------------------------|--------|-----|--------|------|
|              |      |                           | PRICE  |     | PRICE  |      |
| AWPS505      | 58-3 | Power supply for AWHB505. | 310.00 | ANY | 260.96 | V    |



# THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

(2)

7720 WEST OAKLAND PARK BOULEVARD, SUITE 323 - SUNRISE, FLORIDA 33351-6704 - TEL 754-321-0505

Supply Management & Logistics

SCHOOL BOARD

Chair Fire Chair STEPHANIE ARMA KRAFT, ESQ BENJAMIN J. WILLIAMS CAROLET L., ANDREWS BEVERLY A. GALLAGHER MAUREEN S. DINNEN MARTY RUBINSTEIN ROBEKT D., PARKS, Ed.D. DARLA L. CAPTER ROBIN BARTLEMAN

VIA FACSIMILE 954-938-9382

776-4772

813-982-9508

DR. FRANK TH L.
Superintendent of Schools

March 1, 2005

Audio Visual Innovations, Inc. Attn: Glenna Dowell CIND 6555 N. Powerline Rd. #413 Ft. Lauderdale, Florida 33309

SUBJECT:

Sincerely,

BID 24-025N – AUDIOVISUAL, TELEVISION, DIGTAL VIDEO EQUIPMENT AND PERIPHERALS, ITEMS (Primary) 6 (1st alternate), 7(1st alternate), 8 (1st alternate), 10; (1st Alternate) 12, 28; (2st Alternate) 3, 7(2st alternate), 9 (1st alternate), 11; and 31 CONTRACT RENEWAL

TURNED

Dear Ms. Bowell:

The above referenced contract expires on June 30, 2005. In accordance with Special Condition 5 of the above referenced bid, this contract may, by mutual agreement and upon School Board approval, be renewed for an additional year. Please confirm your acceptance of this invitation to renew this contract, which shall constitute your continued agreement to all terms and conditions of the bid and to maintain the same unit costs offered, by executing this document on the space provided below and returning it to my attention by facsimile to (754)321-0533 no later than March 16, 2005.

To help determine if it is in the best interest of SBBC to renew this contract, please indicate in the space provided below if unit costs offered in this contract would increase or decrease if SBBC would release a new bid, and the reason for the change in unit costs.

Vendors who do not respond by the date and time stated above may not be considered for renewal. Thank you for your prompt attention to this matter. If you have any questions, I can be reached at (754)321-0527.

Phyllis Ben-Asher, Purchasing Agent Signature of Authorized Representative

Reason for unit cost change:

Transforming Education: One Student at A Time
Broward County Public Schools Is An Equal Opportunity/Equal Access Employer

# THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

7720 WEST OAKLAND PARK BOULEVARD, SUITE 323 • SUNRISE, FLORIDA 33351-6704 • TEL 754-321-0505

DONNIE CARTER Director of Purchasing

SCHOOL ROARD

Chair Yice Chair

LOIS WEXLER CAROLE L. ANDREWS JUDIES, BUDNICK DARLA L. CARTER BEVERLY A. GALLAGHER STEPHANIE ARMA KRAFT, ESQ, DR. ROBERT D. PARKS MARTY RUBINSTEIN BENJAMIN J. WILLIAMS

OR. FRANK TILL Superintendent of Schools

August 28, 2003

Audio Visual Innovations, Inc. Attn: Michael S. Lever 6313 Benjamin Road, Suite #110 Tampa, FL. 33634

SUBJECT:

Letter of Agreement

Per Bid No./Title: 24-025N Audiovisual, Television, Digital Video

Equipment and Peripherals Term Contract-Item 31

Primary: Items 6 (1st Alt), 7 (1st Alt), 8 (1st Alt), 10

1<sup>st</sup> Alternate: Items 12, 28 2<sup>nd</sup> Alternate: Items 3, 7 (2<sup>nd</sup> All), 9 (1<sup>st</sup> Alt), 11

This is to advise you that The School Board of Broward County, Florida has accepted your bid to furnish service, equipment and/or supplies on above items specified. This acceptance is subject to compliance with bid specifications, terms and conditions, all pertinent laws of the State of Florida, and instructions as determined by the Attorney for the School Board.

The School Board of Broward County, Florida reserves the right to terminate this contract at any time and for any reason upon giving thirty (30) days prior written notice.

Purchase order(s) will be issued to cover service(s)/equipment/supplies for the period of August 19, 2003 through June 30, 2005.

Sincerely,

Phyllis Ben-Asher, Purchasing Agent

Purchasing Department

PBA/dw

Attachment

cc: Bid File

# The School Board of Broward County, Florida Purchasing Department

|   | , , turonası   | ng peparanent   |  |
|---|--|---|--|
| Bid No.:  | 24-025N  | Board Meeting   | AUGUST 5, 2003   |
| Description:  | AUDIOVISUAL, TELEVISION, DIGITAL VIDEO EQUIPMENT AND PERIPHERALS   | Bids Sent: 112  | Bids Rec'd: 28 No Bids: 3  |
|   | TERM CONTRACT  | Bid Opening:  | M/AY 21, 2003  |
| For:  | VARIOUS LOCATIONS  | Advertised Date:  | APRIL 8, 2003  |
| Fund:   | (School/Department) VARIOUS FUNDS  | Award Amount:   | \$10,000,000 (PER CONTRACT PERIOD)   |
|   |  |   |  |
| DESKRIPTOR DE VINCENDES MANAGEMENTS                                     |  | <del></del>   |  |
| Department or<br>desiring to pro<br>and shall file a<br>school district | F BID RECOMMENDATION/TABULATION:  JUNE 23, 2003 @ 3:00 P.M.  Detest the Bid Recommendation/Tabulation shall file, in we a formal written protest within ten days after filing the n administration is closed shall be excluded in the computation of the computation | riting, a notice of protest with<br>otice of protest. Saturdays, S  | Sundays, legal holidays and days during which the<br>od. Filings shall be at the office of the Director of |
| written protest   | shall state with particularity the facts and law upon which  | the protest is based."  | 57(5), 1 forther statutes, states that The forma-  |
|   |  |   |  |
|   |  |   |  |
|   | RECOMMENDA'  | TION/TABULATIO  | N :  |
|   |  | ITÉM(S) AWARDED   |  |
| a section of  |  |   |  |
| AUDIC   | ) VISUAL INNUVATIONS, INC.   | PRIMARY: ITEM 6 (1 <sup>ST</sup> AI<br>1 <sup>ST</sup> ALTERNATE: ITEMS 1<br>2 <sup>CA</sup> ALTERNATE: ITEM 3, | 2,28   |
|   |  |   |  |
|   |  |   |  |
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|   |  |   |  |
|   |  |   |  |
|   |  |   |  |
|   |  |   |  |
| Ву:   | Rhyllis Ben-lishar   |   | Date 6/19/03   |

(Buyer/Purchasing Agent)

03/09/2005 21:48

RECOMMENDATION/TABULATION BID 24-025N AUDIOVISUAL, TELEVISION, DIGITAL VIDEO EQUIPMENT AND PERIPHERALS PAGE 2

ΑVΙ

# \*CERTIFIED M/WBE VENDOR

ITEM 17: NO ACCEPTABLE BIDS WERE RECEIVED. WILL NOT BE REBID, WILL PURCHASE ACCORDING TO STANDARD PURCHASING POLICIES AND PROCEDURES.

ITEM 31: RECOMMEND A MULTIPLE AWARD BE MADE TO THE ABOVE BIDDERS WHO OFFERED A SINGLE FIXED PERCENTAGE DISCOUNT, AND OTHERWISE COMPLIED WITH THE SPECIFICATIONS, TERMS AND CONDITIONS OF THIS BID.

IT IS RECOMMENDED THAT FOR THE REASONS STATED ON THE ATTACHED SUMMARY OF BID REJECTIONS SHEET, THE BIDS RECEIVED, EITHER IN THEIR ENTIRETY OR FOR THE PARTICULAR ITEMS LISTED, BE REJECTED FOR NOT COMPLYING WITH THE BID REQUIREMENTS.

CONTRACT PERIOD: AUGUST 1, 2003 THROUGH JUNE 30, 2005.

# Bid 24-025N AudioVisual, Television, Digital Video Equipment and Peripherals Vendor Percent Discount Off Catalog Information

AVI

| Vendor Name  | Manufacturer/Catalog Name           | Percent I<br>Equipment   |              | SBBC Item<br>Number  |
|--|-------------------------------------|--|--------------|----------------------|
|  |                                     |  |              |                      |
| Audio Visual Innovations   | Epson Powerlite Projectors          | 40   | 20           | 880110301            |
| 1770-M   | Dalite Presentation Products        | 20   | 20           |                      |
|  | Sharp Professional LCD Products     | 35   | 21           |                      |
| <del></del>  | Varitronios Creativa Learning Tools | 12   | 12           | - togic personal and |
| The state of the s | AVI Presentation Products           | 21   | 21           |                      |
|  | Sony Broadcast 2009                 | 15   | 15           |                      |
|  | Infocus/Proxima                     | 33   | 21           |                      |
|  | JVC Professional Products           | 12   | 12           |                      |
|  | Panasonic Systems Proline           | 16   | 16           |                      |
| agent constraint the fifth of the state of t | Panasonic Digital Systems           | $\sqrt{\times}$ 15 $\times$  | <b>√</b> 16: |                      |
|  | Comprehensive Video Group           | 22   | 22           |                      |
|  | AVI Creative Learning Products      | 21   | 21           |                      |
|  | TeNec                               | 22   | 22           |                      |
|  | Smart Technologies                  | 0  | 0            |                      |
| **************************************   | Hamilton Electronics                | 22   | 22           |                      |
|  | 3M, OHP, Film Accessories           | 25   | 25           |                      |
|  | Panasonic Presentation Systems      | 27   | 20           |                      |
|  | Chief Mounts                        | 15   | 15           |                      |
|  | Crestron Control                    | 15   | 15           |                      |
|  | Eikl LCD & Audio Visual Products    | 25   | 20           |                      |
| ***************************************  |                                     | THE RESERVE THE PERSON NAMED IN COLUMN TWO IS NOT THE PERSON NAMED IN COLUMN TWO IS NAMED I |              |                      |



# THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA



7720 WEST OAKLAND PARK BOULEVARD, SUITE 323 · SUNRISE, FLORIDA 33351-6704 · TEL 754-321-0505

Supply Management & Logistics

SCHOOL BOARD

Chair Vice Chair STEPHANIE ARMA KRAFT, ESQ BENJAMIN J. WILLIAMS CAROLE L. ANDREWS ROBIN BARTLEMAN DARLA L. CARTER MAUREEN S. DINNEN BEVERLY A. GALLAGHER ROBERT D. PARKS, Ed. D. MARTY RUBINSTEIN

February 15, 2005

Audio Visual Innovations, Inc. 6555 N. Powerline Road, Suite 413 Ft Lauderdale FL. 33309

DR. FRANK TILL.

Superintendent of Schools

Subject:

LETTER OF AWARD/CERTIFICATE OF INSURANCE

Bid Number:

25-105R

Description:

Electrical Supplies (CO-OP)

Term Contract:

April 1, 2005 through March 31, 2008

The School Board of Broward County, Florida has accepted your bid for Item(s) 82, 90 subject to compliance with subject bid specifications, terms and conditions, all pertinent laws of the State of Florida, and instructions as determined by the Attorney for the School Board. The School Board of Broward County, Florida reserves the right to terminate this contract at any time and for any reason upon giving thirty (30) days prior written notice.

Your Certificate of Insurance form and Indemnification Člause where applicable must be on file in the office of Risk Management and Safety Department within fifteen (15) days of this notification.

It is important that you notify your insurance agent for general liability insurance that the insurance requirements attached to the above bid require that The School Board of Broward County, Florida, be included as an <u>additionally named insured</u> under the General Liability Policy. This information must be specifically stated on the Certificate of Insurance submitted by your insurance agent in order for the Certificate to be acceptable. The above bid number must appear on the certificate submitted.

No work can commence on the item(s) accepted on this bid until this Certificate of Insurance form is received and approved, and a written purchase order is released.

The completed Certificate of Insurance must be mailed to: RISK MANAGEMENT AND SAFETY DEPARTMENT, The School Board of Broward County, Florida, 7770 West Oakland Park Blvd. Sunrise, Fl. 33351

Attached to this letter of agreement is the request for SBBC Photo Identification Badge(s) for your representative(s). Please refer to Special Condition 34 of the subject bid, the attached information and application form.

Sincerely,

Mark Alan

Mas Clan\_

Purchasing Agent III, Purchasing Department

cc:

Aston A Henry JR., Manager, Risk Management and Safety Department

Bid File Enclosures



# The School Board of, Broward County, Florida SUPPLY MANAGEMENT AND LOGISTICS DEPARTMENT

7720 West Oakland Park Boulevard, Suite 323 Sunrise, Florida 33351-6704 754-321-0505

BID TITLE:

# **INVITATION TO BID**

| DUE | DATE | (Bids | due a | 12:00 | p.m.): |
|-----|------|-------|-------|-------|--------|
|     |      | 1     |       |       | F      |

**OCTOBER 5, 2004** 

Bids must be submitted to the Supply Management and Logistics Department and received on or before 2:00 p.m. on the date due. Bids may not be withdrawn for 60 days after due date.

| ТВ | NO.: |  |
|----|------|--|
|    |      |  |

RELEASE DATE

PURCHASING AGENT: Mark Alan SEPTEMBER 1, 2004

25-105R

754-321-0507

**ELECTRICAL SUPPLIES (CO-OP)** 

# SECTION 1, Bidder Acknowledgement

| AN AUTHORIZED REPRESENTATIVE WHERE INDICATED BELOW  | MUST BE COMPLETED IN ITS ENTIRETY INCLUDING THE SIGNATURE OF                     |
|---|--|
| Bidder Name:  | Purchase Order Address: If Purchase Orders are to be mailed to                   |
|   | address other than as stated on left, please complete section below.             |
| Addres  | P.O. Address:  |
| AUDIO VISUAL INNOVATIONS, INC.  |  |
| City: Corporate LOCAL & Bid Dept.   |  |
| 6313 Benjamin Rd. 6555 N. Powerline Rd Slate: Suite 110 Suite 413   | City:  |
| Tampa, FL 33634 Ft. Lauderdale FL 33309   | Git).  |
| Telepha (813) 884-7168 (954) 938-9382   | State: Zip Code:   |
| (800) 282-6733 (888) 284-8913<br>Foll Fro Fa (813) 882-9508 FA (954) 776-4772   | 55-  |
| Toll Fre. (813) 882-9508 PAX (954) 776-4772   | Contact:   |
| Fax Number:   | Telephone Number:  |
| Internet Web Site: www.aviinc.com   | Toll Free Number:  |
| Contact Internet E-Mail Address:  | Fax Number:  |
| APorter@aviinc.com  | Tax Number.  |
| Federal Tax Identification Number: 59-1958935   | Internet E-Mail Address:   |
| certify that this bid is made without prior understanding, agreement  | (20, 1)  |
| or connection with any corporation, firm or person submitting a bid   | Signature of Authorized Representative (Manual)                                  |
| for the same materials, supplies, or equipment and is in all respects fair and without collusion or fraud. I certify acceptance of this bid's |  |
| terms, conditions, specifications, attachments and addendum.  | Alex Porter  |
| certify that I am authorized to sign this bid for the bidder.   | Name of Authorized Representative (Typed or Printed)                             |
| I agree that this bid cannot be withdrawn within 60 days from date  | Director   |
| due.  | Title Project Contracting  |
| SECTION 2, Su   | ubmittal Requirements  |
| SUBMITTAL REQUIREMENTS: In order to assure that your bid is in c  | compliance with bid requirements, please verify that the submittals indicated by |
| the 🔀 below have been submitted.  |  |
| Bid Bond Descriptive Literature   | Licenses Material Safety Data Sheets   |
| Special Condition Special Condition   | Special Condition Special Condition  |
| Manufacturer's Authorization References   | ☐ Bidder Questionnaire ☐ Catalog(s)/Price List(s)                                |
| Special Condition Special Condition   | Special Condition Special Condition 8  |

arm 3270D :vised 7/14/2004

attached as the last page of this ITB.

### SECTION 5, BID SUMMARY SHEET (Continued)

SINGLE FIXED PERCENTAGE DISCOUNT

| <u>ITEM 90:</u> | Please indi<br>distributors | ANUFACTURERS/DISTRIBUTORS cate any additional electrical supply manufacturers' or 'catalog(s)/price list(s) from which items can be purchas the term of this contract. | ed                      |
|-----------------|-----------------------------|--|-------------------------|
|                 | Most Curre                  | nt Manufacturer's List Price, Catalog and Date:<br>2004 Price List / Catalog 3/1/04  | 12_%                    |
|                 | EXTR                        | nt Manufacturer's List Price, Catalog and Date:<br>ON Product Catalog 2003-2004 &  | 1 <u>5</u> %            |
|                 | Most Curre                  | New Product Supplement Current Date 9/2004  nt Manufacturer's List Price, Catalog and Date:  | %                       |
|                 | Most Curre                  | nt Manufacturer's List Price, Catalog and Date:  | %                       |
|                 | Most Curre                  | nt Manufacturer's List Price, Catalog and Date:  | %                       |
|                 | Most Curre                  | nt Manufacturer's List Price, Catalog and Date:  | %                       |
|                 | Most Currer                 | nt Manufacturer's List Price, Catalog and Date:  | %                       |
|                 | Most Currer                 | nt Manufacturer's List Price, Catalog and Date:  | %                       |
| NOTE TO BID     | DER:                        | Review General Condition 48 prior to completing and Bidder's M/WBE Certification Number:  Agency Issuing This Number:  |                         |
| NO X            | YES                         | Bidder is <b>not</b> a certified M/WBE, but has included a princorporate at least five percent M/WBE participation result of this bid.                                 | lan to show how it will |

ME: \_\_\_\_Audio Visual Innovations, Inc.

VENDOR NAME: \_MA/Ic



### The School Board of Broward County, Florida Supply Management and Logistics Department

| Bid No.   | : 26-069N   | Board Meeti   | ng:  | SEPTEMBER 6, 2005   |   |
|---|---|---|--|---|---|
| Descrip   | tion: VIDEO CONFERENCING AND VIDEO CONFERENCE BRIDGING SYSTEMS, EQUIPMENT AND PERIPHERALS   |   | 232  | Downloaded:   | 42  |
|   | TERM CONTRACT   | Bids Rec'd:   | 12   | No Bids: 5  |   |
| For:  | VARIOUS LOCATIONS (School/Department)   | Bid Opening   | <b>3</b> .   | JULY 25, 2005   |   |
| Fund:   | VARIOUS FUNDS   | Advertised I  | Date:  | JULY 12, 2005   |   |
|   |   | Award Amo   | unt:   | \$3,500,000 (PER CONTRA   | CT PERIOD)  |
| and Log<br>72 hour<br>posted days du<br>office of<br>Section<br>based." | NG OF BID RECOMMENDATION/TABUL, ATION: Bid Recommendation on AUGU rs. Any person desiring to protest the Bid Recommendation/Tabulation as stated herein, and shall file a formal written protest within ten days a uring which the school district administration is closed shall be excluded of the Director of Supply Management and Logistics Department, 772 120.57(3)(b), Florida Statutes, states that "The formal written protests Any person who files an action protesting and intended decision sha a bond, payable to The School Board of Broward County, Florida, in a of the contract. | JST 4, 2005 (a) shall file, in the filing the d in the compour of | 2 3:00 P.I. writing, a notice of utation of and Park in particulthe School | M., and will re- notice of protest within 72 h protest. Saturdays, Sundays, the 72-hour time period. Fil Boulevard, Suite 323, Sunri- arity the facts and law upon v l Board, at the time of filing | main posted for<br>lours after the time<br>legal holidays and<br>longs shall be at the<br>see, Florida 33351,<br>which the protest is<br>the formal written |
|   | RECOMMENDATION  | N/TABUL   | ATION  | 4   |   |
|   | VENDOR NAME ITEM  | 1(S) AWARD  | <u>DED</u>   |   |   |
| •   | AUDIO VISUAL INNOVATIONS, INC.  AUDIO VISUAL SOLUTIONS CORPORATION  IVCI  MDM COMMERCIAL ENTERPRISES INC.  QUATRO, INC.  (HISPANIC AMERICAN MWBE: (DAVIE, FL)  SIGNAL HOUSE COMMUNICATIONS  SOUTHERN BUSINESS COMMUNICATIONS, INC.  I TROXELL COMMUNICATIONS  WIRE ONE COMMUNICATIONS, INC.   |   |  |   |   |
| •CERTI  | IFIED M/WBE VENDOR  |   |  |   |   |
|   | MEND A MULTIPLE AWARD BE MADE TO THE ABOVE BIDDE<br>THERWISE COMPLIED WITH THE SPECIFICATIONS, TERMS AN   |   |  |   | TAGE DISCOUNT   |
|   | ECOMMENDED THAT FOR THE REASONS STATED ON THE AT<br>IR ENTIRETY OR FOR THE PARTICULAR ITEMS LISTED, BE RE   |   |  |   |   |
| CONTR   | ACT PERIOD: NOVEMBER 1, 2005 THROUGH OCTOBER 31, 200  | 98.   |  |   |   |
| By:   | Chyllis Bin Asher (Buyer/Purchasing Agent)  |   |  | Date: 8/4/05  |   |

3/30/04

Equal Opportunity Employer, using Affirmative Action Guidelines

BID TABULATION SHEET

| BID TITLE Video Conferencing & Video Conference Bridging Systems, Equipment & Peripherals (Catalog)  TIEM 1 TEM 1  Supplies Equipment |                                    | 010         | 11000                | に下する「ましつく                    | 10/uC/r           | αu≥ā                    | DHVIII'S BOY ASHOT |
|---|------------------------------------|-------------|----------------------|------------------------------|-------------------|-------------------------|--------------------|
| BID TITLE<br>ITEM 1<br>Supplies   |                                    | THE NOW DET | 25-9-97<br>25-9-97   | ひとして ひとし                     | 50,627/           |                         | 1                  |
| Supplies Equip  |                                    | BID TITLE   | Video Conferencing & | Video Conference Bridging St | ystems, Equipment | & Peripherals (Catalog, |                    |
| Supplies Equipm   |                                    |             |                      |                              |                   |                         |                    |
| Supplies Equipa   | ,                                  | ITEM 1      | ITEM 1               |                              |                   |                         |                    |
| 200   | BIDDER'S NAME                      | Supplins    | Egulpangar           |                              |                   |                         |                    |
| 3   | Audio Visual innovations Closr One | 2,00%       | 24.00%               |                              |                   |                         |                    |

**4** ≒ 9

### THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

7720 WEST OAKLAND PARK BOULEVARD, SUITE 323 - SUNRISE, FLORIDA 33351-6704 - TEL 754-121-0505





### SCHOOL BOARD

Chair Vice Chair CAROLE L. ANDREWS
STEPHANIE ARMA KRAFT, ESQ
JULIE S, BUDNICK
DARLA L. CARTER
BEVERLY A. GALLAGHER
DR. ROBERT D. PARKS
MARTY RUBINSTEIN
LOIS WEXLER
BENJAMIN J. WILLIAMS

DR. FRANK TILL
Superintendent of Schools

### CERTIFIED MAIL

May 21, 2004

Audio Visual Innovations, Inc. Attn: Alex Porter 6555 N. Powerline Road, Suite 413 Fort Lauderdale, FL 33309

Sabject.

LETTER OF AWARD/CERTIFICATE OF INSURANCE

Bid Number:

8138829508

25-034N

Description: Term Contract:

Public Address and Stereo Sound System Equipment (Catalog))

July 1, 2004 through June 30, 2007

Dear Mr. Porter:

The School Board of Broward County, Florida has accepted your bid for Item(s) 2,4,6,7,9,10,11,13,14,15,17,18,20,21,23,24,28,29,30,31,32,33,34,35,41,42,43,44,45,46,48,54,55 which is subject to compliance with subject bid specifications, terms and conditions, all pertinent laws of the State of Florida, and instructions as determined by the Attorney for the School Board. The School Board of Broward County, Florida reserves the right to terminate this contract at any time and for any reason upon giving thirty (30) days prior written notice.

Your Certificate of Insurance form and Indemnification Clause where applicable must be on file in the office of Risk Management Department within fifteen (15) days of this notification.

It is important that you notify your insurance agent for general liability insurance that the insurance requirements attached to the above bid require that The School Board of Broward County, Florida, be included as an additionally named insured under the General Liability Policy. This information rust be specifically stated on the Certificate of Insurance submitted by your insurance agent in order for the Certificate to be acceptable. The above bid number must appear on the certificate submitted.

No work can commence on the item(s) accepted on this bid until this Certificate of Insurance form is received and approved, and a written purchase order is released.

The completed Certificate of Insurance must be mailed to: RISK MANAGEMENT DEPARTMENT, The School Board of Broward County, Florida, 7770 W. Oakland Park Blvd., Sunrise, FL 33351.

Attached to this letter of agreement is the request for SBBC Photo Identification Badge(s) for your representative(s). Please refer to Special Condition 5.3 of the subject bid, the attached information and application form.

Sincerely,

Phyllis Ben-Asher Purchasing Agent III

Rhyllis Ben When

Aston A. Henry, Jr., Supervisor, Risk Management Department

Transforming Education: One Student at A Time

### The School Board of Broward County, Florida Purchasing Department

|  | ruichasing   | Берапшен   |   |  |
|--|--|--|---|--|
| Bid No.:   | 25-034N · .  | Board Meeting:   | <u>N</u> AY   | / 18, 2004   |
| Description:   | PUBLIC ADDRESS AND STEREO SOUND SYSTEM EQUIPMENT (CATALOG)   | Natified: 45   |   | Downloaded:  |
|  | EQUI MENT (CATALOO)  | Bids Rec'd: 15   | _   | No Bids: 1   |
| For:   | VARIOUS LOCATIONS  | _ Bid Opening:   | APR   | IL 1, 2004   |
| Fund:  | (School/Department) VARIOUS FUNDS  | Advertised Date:   | MAR   | CH 9, 2004   |
| ** The Control of the |  | Award Amount:  | \$200,  | 000 (PER CONTRACT PERIOD)  |
| Department of desiring to produce and shall file school district Purchasing, 7 written protes decision shall   | PERIORECOMMENDATION/TABULATION:  Bit APRIL 14, 2004 (2) 3:00 P.M.  Otest the Bid Recommendation/Tabulation shall file, in writing a formal written protest within ten days after filing the notice tradministration is closed shall be excluded in the computation (720 West Oakland Park Boulevard, Suite 323, Sunrise, Floriest shall state with particularity the facts and law upon which the post with the School Board, at the time of filing the formal various with the school Board, at the time of filing the formal various regulation one percent (1%) of the Board's estimate of the school Board (1%) of the Board's estimate of th | , are notice of protest within of protest. Saturdays, Sur of the 72-hour time period da 33351. Section 120.57 protest is based." Any pervitten protest, a bond, pa | nd will r<br>ndays, lo<br>ndays, lo<br>1. Filing<br>7(3)(5),<br>assor who | egal holidays and days during which the<br>as shall be at the office of the Director of<br>Florida Statutes, states that "The formal<br>to files an action protesting and intended |
|  | RECOMMENDATIO  | DN/TABULATION  | ₹ :   |  |
| <u>VĘND</u>  | ORNAME   | ITEM(S) AWARDED  |   |  |
|  |  | 37   |   |  |
| AUDIO  |  | 2,4,6,7,9,10,11,13,14,15,14,14,15,141,42,43,44,45,46,48,54,5   |   | ),21,23,24,28,29,30,31,32,33,34,35,  |
|  |  |  |   |  |
|  |  |  |   |  |
|  |  | -  |   |  |
| CERTIFIED M  | /WBE VENDOR  |  |   |  |
| ITEM 37: REJEC   | CT ALL BIDS RECEIVED. ITEM WILL BE PURCHASED ACCOR   | RDING TO STANDARD PU   | RCFASI  | NG PRACTICES.  |
| TEM 47: NO BI  | IDS RECEIVED. ITEM WILL BE PURCHASED ACCORDING TO  | STANDARD PURCHASIN   | G PLAC  | TICES.   |
| RECOMMEND<br>OTHERWISE CO  | A MULTIPLE AWARD BE MADE TO THE ABOVE BIDDE<br>OMPUED WITH THE SPECIFICATIONS, TERMS AND CONDITI   | ERS WHO OFFERED A \$.<br>IONS OF THIS BID.   | INGLE   | FIXED PERCENTAGE DISCOUNT, AND   |
| T IS RECOMM<br>N THEIR ENTI  | ENDED THAT FOR THE REASONS STATED ON THE ATTACHI<br>RETY OR FOR THE PARTICULAR ITEMS LISTED, BE REJECTE  | ED SUMMARY OF BID REJ<br>ED FOR NOT COMPLYING  | PECTION<br>WITH T   | NS SHEET, THE BIDS RECEIVED, EITHER<br>THE BID REQUIREMENTS  |
| CONTRACT PE  | RIOD: JULY 1, 2004 THROUGH JUNE 30, 2007   | ŗ  | Pate:   | 4/  3/04   |
| تناصف المناسبة   | (Buyer/Purchasing Agent)   |  | ·uių.   | 47   57   74   |

### Bid 25-034N Public Address and Stereo Sound System Equipment Contract Information Contract Term 7/1/2004 thru 6/30/2007

|                | · Y                     |                            |                   |
|----------------|-------------------------|----------------------------|-------------------|
| Vendor's Name  | Manufacturer Offered    | D                          |                   |
| rvendor s mame | ilvianuiaciurer Unieren | Percent Discount           | ivendor bhone # I |
|                |                         | in condente middle control | lamino, bitotic u |
|                |                         |                            |                   |

UNDER OVER \$ 750,00\$750.00

| 'Audio Visual Innovations  | Anchor                 | 36%   | 419,  | 888-284-8913 |
|--|------------------------|-------|-------|--------------|
|  | Apollo                 | 20%   | 28%   |              |
|  | Atlas                  | 40%   | 44%   | 77.0         |
|  | Audi Technica          | 40%   | 119.  |              |
|  | ( Biamp                | 32%   | 34%   |              |
|  | Bose                   | 36%   | 19%   |              |
|  | Clear-Com              | 19%   | 13%   | 44           |
|  | Crown                  | 44%   | 40%   |              |
|  | DBX                    | 27%   | 30%   |              |
|  | Denon .                | - 27% | 29%   |              |
|  | ETA                    | 24%   | 28%   |              |
|  | EV/Electro Voice       | 36%   | 39%   |              |
|  | Fender                 | 37%   | 39%   |              |
|  | Furman                 | 20%   | 23%   | <b>→</b>     |
|  | JBL                    | 30%   | 33%   |              |
|  | JVC                    | 9%    | 20%   |              |
|  | Lectronics             | 22%   | 28%   |              |
|  | Listen Technologies    | 7%    | 21%   |              |
|  | Lowell                 | 20%   | 25%   |              |
| -  | Mackie                 | 25%   | 25%   |              |
|  | Marantz                | 28%   | 24%   |              |
|  | Middle Atlantic        | 29.5% | 25%   |              |
|  | QSC                    | 31%   | 33%   |              |
|  | Peavy                  | 35%   | 37%   | A., ., .     |
|  | SennHeiser Electronics | 15%   | 13%   |              |
|  | Shure                  | 25%   | 42%   |              |
|  | Sony (Consumer)        | 15%   | 12%   |              |
|  | Sony (Professional)    | 21%   | 23%   |              |
|  | Sound Craft            | 17%   | 21%   |              |
|  | Tascam                 | 30.5% | 30.5% |              |
|  | Ultimate Support       | 21%   | 29%   |              |
| 7 de la contraction de la cont | Whirlwind              | +12%  | +14%  |              |
|  | Vendor Catalog         | 20%   | 21%   |              |

<sup>\*</sup> Contact vendor for manufacturer's discounts for manufacturers other than listed



|  |  |                                     |                            | _  |  |  |                     |        |                       |
|--|--|-------------------------------------|----------------------------|--|--|--|---------------------|--------|-----------------------|
|  | Tel about a remaind you would at Morta Morta   |                                     |                            |  |  |  |                     |        |                       |
| the sistem cay inc.  | INTOXAMIUM (ECHNOLOGY SCHEDOLE PROFILIS)   |                                     |                            | The second secon |  |  |                     | 1      |                       |
| Teacher man conference of the control of the contro | GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY  |                                     |                            | -  |  |  |                     |        |                       |
|  | COLUMN TOUR DATE OF SALVERS  |                                     |                            |  |  |  |                     |        |                       |
| V 1/ A-VAPVALATA TITLE TO THE TOTAL  | Contract Period: December 19, 1897 - December 18, 2007   |                                     |                            |  |  |  |                     |        |                       |
|  |  | Payment                             |                            |  |  |  |                     |        |                       |
| Ordering Address   |  | Address:                            |                            |  | - Announcement   |  |                     |        |                       |
| 50 North Arbineton Hotolis Ro  | THE STATE OF THE S | NEC Solutions<br>(America) Inc      |                            |  |  |  |                     |        |                       |
| tasca IL 60143   | William Commence of the Commen | Lockbox 22529                       |                            |  |  |  |                     |        |                       |
| Atten Goods Enlan  |  | 22529 Network                       |                            |  |  |  |                     |        | And the second second |
| III. Gov I sates   | AND  | Chicago, IL                         |                            | 49 A 49 A 40 A 40 A 40 A 40 A 40 A 40 A  |  |  |                     |        |                       |
| 0-284-4484   |  | 60673-1225                          |                            |  |  |  |                     |        |                       |
| 630 467-4726 Fax<br>TERMS  |  |                                     |                            | 1 may 10 mm 1  | THE SAME PROPERTY AND ADDRESS OF THE SAME PARTY.   |  |                     |        |                       |
| Quantity Discounts.  | 4-9 units of projector or plasma displays, on a single purchase order, 29  | % additional discoun                |                            |  | PARTITION PROPERTY.  |  |                     |        |                       |
|  | 10+ units of projector or plasma displays, on a single purchase order. 3% additional discount  | % additional discour                | t                          |  | The state of the s |  |                     |        |                       |
| Prompt Pay Terms:  | 2% 30 days, net 31 days  |                                     | 1000                       |  | The second secon |  |                     |        |                       |
| Delivery Points:   | F.O.B. Destination   |                                     |                            |  |  |  |                     |        | -                     |
| Tay ED #1  | 37.7112073   |                                     |                            |  |  | 9984                                       |                     |        |                       |
| Cage Code:<br>DUNS Number:   | 10543<br>08-7143137  |                                     | THE THE STREET             |  | Value of the second sec |  |                     |        | 2000                  |
| NEC Solutions (America), Inc. includes Modification No.PO-0048   | Pending Approval<br>Updated Mar. 1, 2006   |                                     |                            |  |  |  |                     |        |                       |
| Order Code   | Description  | Suggested<br>Retail Price           | GSA W/ IFF                 | Previous   | Special Pricing  | Warranty                                   | Origin              | Energy | #NIS                  |
| ecially Projectors   |  |                                     |                            |  |  |  |                     | 914    |                       |
| TEOCM TEOATA FILE FAILE  | WITGOWNED CONTROL Shapes   No. 200   | \$ 250 \$<br>\$ 595 \$<br>\$ 450 \$ | \$ 174<br>\$ 418<br>\$ 360 |  |  | N/A<br>N/A<br>6 mbs or 1000 hrs.           | S D D               | > > X  | 132-8<br>132-8        |
| 100 (100 (100 (100 (100 (100 (100 (100   | The State of the S |                                     | * PIE 2                    |  |  | 2 2 2                                      | ssp                 |        |                       |
| nstaCare Service Programs  |  |                                     |                            |  |  |  |                     |        |                       |
| : C  | Optional varranty extends instaCare coverage for LT30, LT35, LT280, LT380, VT46, VT56, VT58, VT58 and VT70 series projectors to three years total. Includes 3-years limited parts and latent with all shipping code.   | 190                                 | 900                        |  |  | d N  | ,                   | e ž    | 130.45                |
|  | Optional warranty provides 2nd and 3rd year limited labor coverage for VT48, VT480,  |                                     |                            |  | The state of the s |  |                     |        |                       |
| VEMPE-01   | I year limited parts and labor extension for VT. LT, and MT series models  | \$ 99                               |                            |  |  | N.A  | SN SN               | e e    | 132-12                |
| J.MIC.01   | 2nd year instaGare for VT, LT, and MT series models 3rd year extended warranty bits 2nd and 3rd year instaCare coverabe  | \$ 149 5                            | 76 5                       |  |  | N.A  | Sn                  | A/N    | 132-12                |
| The state of the s | For duration of the standard warranty (2 years), leaner or repair services are available in EU countries, Japan, and Australia (tor U.S. and Canadan residents traveling abooad) VT, LT.   |                                     |                            |  |  | N/A  | S                   | K/N    | 132-12                |
| VLMTC-02<br>GT Series  | and MT models only   | 66                                  | \$ 85                      |  |  | N/A  | Sn                  | N/A    | 132-12                |
| GTPL-31  | 1 year imited parts and tabor extension for GT series models (Excludes GT6000R)  | \$ 399                              | \$ 253                     |  |  | N/A  | Sn                  | N/A    | 132-12                |
| Series<br>FPL-01   | 1 year limited parts and labor extension for WT series models  | \$                                  | S                          |  |  | 4/V  | U.S.                | N/A    | 132.12                |
| ctor Lamps   | Rantiscement   ann For 1 T80   | 1000                                |                            |  |  |  |                     |        |                       |
| 81/100Lamp   | Replacement Lamp for the LT81 and LT100  | \$ 449                              | \$ 370                     |  |  | 6 mlhs or 1000 hrs.<br>6 mlhs or 1000 hrs. | a, a,               | AN AN  | 132-8                 |
| 40LP<br>50: P  | Replacement Lamp for LT84/140  | \$ 449                              |                            |  |  | 6 mths or 1000 hrs.                        | ď                   | N/A    | 132-8                 |
| 51LP   | Lamp For LT752 and LT1502  | \$ 350 \$                           |                            |  |  | 6 mits or 1000 hrs.                        | dr.                 | N/A    | 132.8                 |
| 40LP   | Replacement Lamp for LT134, LT135, LT136, LT | \$ 375                              |                            |  |  | 6 miths or 1000 hrs.                       | e a                 | A/N    | 132.8                 |
| X4   | Replacement Lamp for VT45, VT45K and VT45KG  | \$ 295                              |                            |  |  | 6 mths or 1000 hrs.                        | d.                  | N/A    | 132-8                 |
| LAMP810/1000   | Replacement Lamp and Filter  | \$ 350                              | \$ 274                     |  | -  | 6 mths or 1000 hrs.<br>8 mths or 1000 hrs. | d, d,               | N/A    | 132-8                 |
|  | Replacement Lamp and Filler Replacement Lamp for MT830/830+ MT1030/1030+ GT2000/GT2000R  | 350                                 |                            |  |  | 6 mths or 1000 hrs.                        | dí,                 | A/N    | 132-8                 |
| 11035LAMP  | Replacement Lamp for the MT1035/1035+  | \$ 449                              |                            |  |  | 6 mths or 1000 hrs.                        | <u>a,</u> <u>a,</u> | d dig  | 132-8                 |
| 9109.  | Replacement Lamp For GT50 Saties Replacement Lamp For GT5000/6000  | 5 475                               |                            |  |  | 6 miths or 1000 hrs.                       | 0, 0                | N/A    | 132-8                 |
| f60LPS   | Std. rapiacement builb - GT6000R, optional Long Life Lamp For GT5000/8000  | \$ 595                              |                            |  |  | 6 miths or 1000 hrs.                       | d,                  | N/A    | 132-8                 |
| 95LP   | Replacement Lamp - GT95 Series<br>Lamp Replacement for DT100   | \$ 495                              | \$ 391                     |  |  | 6 mths or 1000 hrs.<br>6 mths or 1000 hrs  | el, e               | N/A    | 132-8                 |
| 1771 D   | I ama Raniaramani for DT20   | 305                                 |                            |  |  | O House on 10000 June                      |                     | W.A.   | 132-8                 |

| Section   Control   Cont  | Control Cont     | WIEDCIM                            |  |         |   |  | ****                |             | ,          |       |
|---|--|------------------------------------|--|---------|---|--|---------------------|-------------|------------|-------|
| Coling  | Control Cont     | WT60ATA                            |  |         |   | 8  | AN AN               | SO SO       | >          | 132-8 |
|   | Figure 1997   Proceedings of the Control of the C     | RTSDLP<br>Portable Projector Cases |  |         | \$                                      |  | 6 mths or 1000 hrs. | 4           | N/A        | 132-8 |
| Control Cont  |  | 00000                              | Doddod footback footback for the footback footba |         | -                                       |  |                     |             |            |       |
| Control Cont  | Comparison of the Comparison of Comparison     | A HERCASE                          | Protective leather folling case for projector and Japtop. Designed to it VI and LI Projectors.  Protective leather folling case for projector and Japtop (fits in airline overhead bin).   | 19      | <u>د</u>                                | 1  | N/A                 | Sn          | N/A        | 132-8 |
| Protect of the Control of the Cont  | Control of Control o     | ATHERROLLER                        | Designed to fit VT and LT projectors   | \$ 22   | и                                       | 80   | N.A                 | 20          | ď,         | 132.8 |
| Automotive contact and the state of the st  | Contact of the cont     | тврк                               | Compact Backpack For Projector and Notebook - for LT10, LT20 and LT170   | 8       | \$                                      | 5  | N/A                 | Sn          | N/A        | 132-8 |
| State   Control Cont  | Comparison of      |                                    | Protective molded plastic shipping case for LT30 and LT35 projectors. Waterproof   |         |   |  |                     |             |            |       |
| Sequence   Comparison   Compa  | Proceedings   Procedings   Proceding     | звата                              | design protects projector from the elements. Includes combination lack.  | \$ 19   | \$                                      | 7  | N/A                 | Sn          | N/A        | 132-8 |
|   | The control of the      | TAPRO200                           | Rugged ATA Shipping Case For LT246, LT245, LT260K, LT265, HT1009, HT1100   | 35      | •                                       |  | VIV.                | ě           | •          |       |
| The control of the   | The control of the      |                                    | Platinum Series Rolling Case for Projector, fits in most arrine overhead bins. Designed  |         |   |  |                     | 3           | V.         | 0-70) |
| Principle of the Control of Con  | The Control of Contr     | ROLLERZOO                          | for LT240K, LT245, LT260K, LT265, HT1000, HT1100   | \$ 22   | 8                                       | 5  | N/A                 | SO          | N/A        | 132.8 |
| Part   | This Care is a few or with the care is a f     | SOPCE: Ellip                       | Particular Profess Committee (1988) by the Committee of C | **      |   |  |                     |             | 417        |       |
| Fig. 10   Fig.  | The Control of Contr     |                                    |  |         |   |  | i                   |             | i          | *     |
| Part   | The Company of the      | RESPONSER                          | Piatinum Series Roller Case for projector, its in most airkne overhead bins - LT3D, LT35, LT160, LT245, LT265, LT265, VT37, VT47, VT470, VT570, VT575, VT670, VT676  | ٠,      | ,                                       |  | 932                 | ý           | 5          |       |
| Control Cont  | The first of the control of the co     |                                    | Rugged ATA Certified Case For Shipping Projector - VT37, VT47, VT470, VT570.   |         |   |  | City.               | r co        | *          | 195.0 |
| Secretaristic Continues of Continues Continu  | The Application of Section Continues from the Processes in Burstler   The Application Continues       | 65ATAPRO                           | VTS75. VT870, VT676 and VT770  | s       | S                                       | 2  | AW                  | Sn          | N/A        | 132-8 |
|   | Continue to the continue to      |                                    | Protective Molded Shipping Case For LT280, LT360, VT48, VT480, VT580 and VT70 Series connectors. Wetercool Decimal Protects Protects Prom The Flowerie Includes  |         |   |  |                     |             |            |       |
| This control control of the Control of Con  | Value of the control of the contro     | MATA                               | Combination Lock.  | \$ 19   | •                                       | 7  | Ą                   | SA          | ¥.N        | 132.8 |
| According to the control of the co  | March Management   March Manag     |                                    |  |         |   |  |                     |             |            |       |
| Application   Proceedings   Processes   | All Designation   All Design     | 760TC                              | 11065.MT1060.MT1060R.MT860<br>nn Case .MT1075.MT1065.MT1060.MT1060P.MT860  |         |   | G.   | AN                  | Sn          | N/A        | 132-8 |
| Management   Anticontent   A  | A  | 14141°                             | 19.2   |         |   |  | N.S.                | 3           | 4 4        | 195-8 |
|   | Separation of the control of the c     | 160ATA                             | ping Case For GT5000/6000/6000R  |         |   | 2  | N/A                 | sn          | N/A        | 132-8 |
| Substituction from the CT   CT   CT   CT   CT   CT   CT   CT  | Statistication for the Little Colored Statistics   2   | nable Projector Remotes            | Renlacement Remote for 184   | 4       |   |  |                     |             | -          |       |
| Particular   Par  | Relitations florated Record      | REMOTE 100                         | Replacement Remote For LT100   | 2       | -                                       | 200  | N/A                 | <u>a</u> :  | N/A        | 132.8 |
| State of the control of the contro  | Right-connect from the CTO   | 40CARO                             | Replacement Remote for L.784/140   | 8       |   |  | 42                  | 9           | 2 2        | 132.5 |
| Secretaria Control (Control Control   | Registration contains and CT 1700 CT     | SORMT                              | Replacement Remote For GT50 Series   | \$ 17   | *************************************** | 2  | 62                  | <u>.</u>    | 4/4        | 132.8 |
| Experimentation of the Control of Control   | Statement research in 17th 17th 17th 17th 17th 17th 17th 17th  | T-PJ01                             | 372150   | \$      |   | 2  | N/A                 | <u>a</u> ,  | N.A        | 132-8 |
| Page   | Simplemental control (LTTTQ2)   State Contro     | T-PJ02                             | MT860.   | 5       |   | 0  | N/A                 | 맠           | N/A        | 132-8 |
| Explanation of the Control of C  | Representative bills of the Control of Technology (1974)   1974     | 1-F003                             | Rankement terrote for 1742   | 200     |   | 0  | N/A                 | Ω,          | ď,N        | 132-8 |
|   | September   Sept     | E-PU11                             | Replacement remote for LT150Z  | * \$    |   |  | 4.2                 | 9, 0        | N/A        | 132.8 |
| Comparison of   | Claiming Decision and Applicate Place (vt 173) and (1735 Projector)   1  | T-PJ17                             | Replacement remote for WT610   | 6       |   |  | N/A                 | e,          | 4 N        | 132-8 |
| Claim Journal of 1771   Clai  | Comparison of the American Processing Activities (1972)   1973      | stable Projector Mounts            |  |         |   |  |                     |             |            |       |
| Contact Journal of Table Statement of Table State  | Claim   March   Claim   Clai     | SUCIM                              | Celling mount for HT (100   T245   T265   T260k and 3 T260k  |         |   | 7  | N/A                 | Sn          | 4/N        | 132-8 |
| Contact Name   Cont  | Chelley Mountain Face And 1015 A. M. 17000A. M. 1700A. M. 17     | DCM                                | Celling Mount For LT280, LT380, VT480, VT480, VT580 and VT Series Projectors   | \$ 19   |   | 1  | 4/2                 | S           | 4 4 2      | 132-8 |
| Citate Work of Author (FW 1770)   Cita  | College Planet Residue College College Mit 1000 A 1700 A     | осм                                | Ceiling Mount for VT770 projector  | \$      |   | 00   | N.A                 | sn          | N.A        | 132-8 |
| Committee   Comm  | Unique queries of the property of the proper     | 60C%                               | Ceiling Mount For MT1075, MT1065, MT1060, MT1060R, MT860   | 19      |   | E2   | N/A                 | US          | A/N        | 132-8 |
| Fig. 10   Fig.  | Fig. 62   Fig. 62   Fig. 62   Fig. 62   Fig. 62   Fig. 62  | bucm                               | Cenning security for Grander,  | 67      | \$                                      |  | N/A                 | Sn          | A/N        | 132-8 |
| 17   18   19   19   19   19   19   19   19  | 17 Of Standards page and standards may lack the control of the c     | 100                                | with LTSSCM, LTSSC, VTTOCM, MT60CM, GT60CM, and HT40CM.  |         |   | 90   | ď.                  | S           | A/N        | 132.8 |
| 1.10 at the control of the control  | 17.17 at the part of the par     |                                    | 6" to 9" adjustable extension column for use with projector celling mounts.  |         |   |  |                     |             |            |       |
| Comment   Comm  | 1.07 distinction per a betaining a per abstraction of the project cells of the project of the per a serior betaining the per abstraction of the per a serior betaining the per abstraction of the per a serior betaining the per abstraction of the per a serior betaining the per abstraction of the pe     | 008009                             | 1-1/2 diameter pipe extension adjusts in one inch increments   | 9       | •                                       | 90   | N/A                 | ns          | N/A        | 132-8 |
| 1.7 For the product partner control of the product of the produc  | 11 Start Turnow Learn Spin Scheme Land Scheme Land Spin Scheme Land Scheme     | 012018                             | 1-12 demeter pipe extension adjusts in one inch increments   |         | •                                       |  | ΑN                  | sn          | * <u>*</u> | 132-8 |
| 1.1   2.1   | 1.15 Calculated project Security Control Con     | 66                                 | 2' to 3' adjustable extension column for use with projector ceiting mounts.  |         |   |  |                     |             |            |       |
| 11 Start Turner Land Land Land Land Land Land Land Land   | 1-16 Calminoting into acknown wildout in one information in the foreignment in the control of      | 0.503                              | 1:1/2 oranses/ pipe extension adutals at one increments 3 to 5' adjustable extension column for use with projector ceiting mounts.   |         | •                                       | -  | ΨZ                  | sn          | N/A        | 132-8 |
| 11 Direct Persons   11 Direct Persons   12 D  | 1.1 Short Turnow Lens, 267-100* diagnosity, MT1075 and MT00 Series Chry   3   3,195   5   2,644   5   2,027   5   2,024   5      | 0305                               | 1-12 dameter pipe extension adjusts in one linch increments  |         | •                                       | 6  | N/A                 | Sn          | N/A        | 132-8 |
| 1.   1.   1.   1.   1.   1.   1.   1.   | 1.1 Start Note American Land Marin States Child States      | table Projector Lenses             |  |         |   |  |                     |             |            |       |
| 1   | 12 of 27 from the control through through the control through through through through through through through the control through throug     | 60-10RL                            | Only   |         |   | The state of the s | -                   | <u>a,</u> ! | N/A        | 132-8 |
| 11 in both times with the CT SEGORGEO Washington as a management of the CT SEGORGEO Washington as a management o  | 1.1 thorn twenty two target of the control one with 6T1502150 with fine variances   2,744   2.20 to 17 to year scending the first CT50000000, ward with 6T1502150 with fire variances   2,255   2,553   2,55     | 6818                               |  |         |   |  | -                   | a, 0        | A.W        | 132-8 |
| 12 to 1 1   1   1   1   1   1   1   1   1   | 12 to 1 / 12 t     | TORLB                              | 1:1 short throw lens for GT5000/9000, work with GT1150/2150 with limitations   | \$ 3.99 |   | - 4  |                     | 3 9         | K/N        | 132-8 |
| 19   19   19   19   19   19   19   19   | 164-2101   power Loam/Geat laws for CT150016000, work with CT11502150 with how 5 1,985 1 1,022   | 0 120                              | 1.2 to 1.7:1 power zoam/locus lens for GT5000/6000, works with GT1150 with throw   |         |   |  |                     |             |            |       |
| Comparison   Com  | 1,555 Car   1,55     | 91771                              | 1 68.2 30.1 course zoomstoons take for GTS0008000 south GTss8003580 units  | 80'0    |   | 8  | -                   | ۵,          | N/A        | 132-8 |
| 20 ct 2   1 prove zoom/flocus lara for 0750000000, work with 0711507350 with himsey   2 pt 2   2 pt   | 1,0.2.5   1,0.     | 19218                              | (hrow variances  | 1,99    |   | -  |                     | ē           | 42         | 132.8 |
| Control Companies Control Companies Control Companies Control Companies Control Cont  | 12-2-27-1 percet zoonafectus lates for CT190006000, works with CT11502150 with intow   7-25-25   102.4   | 102                                | 2.0-2.6:1 power zaamfacus lens for GT5000/6000, works with GT1150/2150 with thraw  |         |   |  |                     |             |            |       |
| Object of Marcellaneura Scraeding State (1997 State   | Virtuation   Vir     | 1000                               | 2.2-3.2:1 power zoom/locus lens for GT5000/6000, works with GT1150/2150 with throw   | 201     |   |  | -                   | a,          | ¥.N        | 132-8 |
| 13 to 15 t  | 13 H x 43 T   19 beaut scenarios as has for 51800 6000, work with 61180 7180 7180 with 61180 7180 7180 7180 7180 7180 7180 7180  | 42LB                               | vaniances  | \$ 2.99 | 60                                      |  |                     | Đ,          | N/A        | 132-8 |
| 10.77 of 17.21   1.70 of 17.20   1.70 of 17.20 of 17.2  | 10   10   10   10   10   10   10   10  | 0                                  | 3.16-4.83:1 power zoom/locus lens for G15090/6000, works with G11150/2150 with Itrow variances.  |         |   |  |                     |             |            |       |
| Marchinerosa Acceptation   Marchinerosa Accept  | Particulation of the Compact of th     |                                    | 4.77-7.12-1 power zoom/focus lens for GT5000/6000, works with GT1150/2150 with   |         | •                                       |  |                     | 4           | N/A        | 132-8 |
| Proceedings   Proceedings   Procession   P  | Comparison Accessed Cable   Comparison Cable For Connection To Amy HEC Property   3 170 \$ 48     Eleany Date For Connection To Amy HEC Property   3 180 \$ 44     Eleany Date For Connection To Amy HEC Property   3 180 \$ 44     Comparison Cable For Connection To Amy HEC Property   3 180 \$ 181     Comparison Cable For Connection To Amy HEC Property   3 181     Comparison Cable For Connection To Amy HEC Property   3 181     Comparison Cable For Connection Cable For Connection Cable For Connection Cable For Connection Cable For Cable Cabl | 48ZLB                              | throw variances  |         |   |  | -                   | ď           | ¥.N        | 132.8 |
| Heavy Day Section Chairman   State   | BRO. Admired Carlos Compaction To Any NEC Propertor   2 5 70 \$ 4.4  | table Projector Miscellaneous Ac   | cessories  |         |   |  |                     |             |            |       |
| Compact 50* Tableton Screen   | Compact 50° Tabletop States   1.00      | CACABLE                            | BNC Adapter Cable<br>Heavy Duby Security Cable For Concertion To Any NEC Projector   | 4 5     |   | 9  | N/A                 | Sn          | N/A        | 132-8 |
| March Carlot C  | Individue of LCD Department WIT60 MOD 8 00 8 1020   5 5 23   | 002                                | Compact 50 Tableton Science  | 000     |   | 7  | N/A                 | Sa          | N/A        | 132-8 |
| Optional HOSD plantered care for CATAGON PROPERTY   STATES   STA  | Optional Education For Land Found Line (1972)   1975   1     | MULTICABLE                         | Interface Cable For LCD Projectors. MT600, 800, 810, 1000, 620 & 1020  | 9       |   |  | N/A                 | S           | N/A        | 132-8 |
| Ordinal HOSD Interface Card For 67 200 MONO   Section 110 CD Interface Card For 67 200 MONO   Section 110 CD Interface Card For 67 200 MONO   Section 110 CD Interface Card For 67 200 MONO   Section 110 CD Interface Card Mono  | Obtional Library   Mines Card For 67 \$10,000 000  | 1-RGB                              | Optional 5 BNC with LIR RCA Audio Input Card For GT500046000   | \$ 35   |   | 3  | A/N                 | 9           | K/N        | 132-8 |
| Winesol LN eart for LT20.240 240K.250/280K. VYT60D-DS84, MT 1085 AND         8 0         9 0         9 0         N/A         U/S         N/A         U/S         N/A         U/S         N/A         N/A         U/S         N/A         U/S         N/A         N/A         U/S         N/A         U/S         N/A         N/A         U/S         N/A         N/A </td <td>  Winest Lake and fish LT202400.240K.200.260K. WT600.DSE4. MT1065 ADD 5 69 5 62   67   67   67   67   67   67   67  </td> <td>4-SDI</td> <td>Optional HD/SD Interface Card For GT5000/6000</td> <td>\$ 4,99</td> <td></td> <td>9</td> <td>N/A</td> <td>дſ</td> <td>N/A</td> <td>132.8</td>  | Winest Lake and fish LT202400.240K.200.260K. WT600.DSE4. MT1065 ADD 5 69 5 62   67   67   67   67   67   67   67   | 4-SDI                              | Optional HD/SD Interface Card For GT5000/6000  | \$ 4,99 |   | 9  | N/A                 | дſ          | N/A        | 132.8 |
| Placents Sprick STANS WVGA Placent Display With AS Ratio-Relativity Front Filter         \$ 2,455   \$ 1,629   \$ 1,6 | Indion a Plasema Sprin 42/MS WVGA Plastma Dioplay With AG Anti-Adherives Front Filter 5 2,495 5 1,629 5 1,627    | M100CARD                           | Wired LAN card for L 1220,240K,280,260K, W1600, W1600-DS84, M11065 AND M11075  |         | •                                       |  | ą.                  | 9           | 9.14       |       |
| Plearm35yes 42MAV WIGH Planta Maritor - 25 wind Value   1 629   1 62  | ElemenSpire C2009 WUGA Plantan Dadio Wide A Code Reference Four Filter 5 2 2455 5 1 529 5   ElemenSpire C2009 WUGA Plantan Dadio Wide A Code Reference Four Filter 5 2 2455 5 1 529 5   ElemenSpire C2009 WUGA Plantan Dadio Wufa A Code Resolution 5 2 2459 5   ElemenSpire C2004 A Filter Monitor - 42 Wide XGA Resolution 5 4 359 5 2 223   ElemenSpire C500 Mide Manual Monitor - 50 Wide XGA Resolution 5 6 359 5 3 2205   ElemenSpire C500 Mide Manual Monitor - 50 Wide XGA Resolution 5 6 359 5 3 2205   ElemenSpire C500 Mide Manual Monitor - 50 Wide XGA Resolution 5 6 359 5 3 2205   ElemenSpire C500 Mide Manual Monitor - 50 Wide XGA Resolution 5 6 359 5 3 2205   ElemenSpire C500 Mide Manual Monitor - 50 Wide XGA Resolution 5 6 359 5 3 2205   ElemenSpire C500 Mide Manual Monitor - 50 Wide XGA Resolution 5 6 359 5 3 2205   ElemenSpire C500 Mide Manual Monitor - 50 Wide XGA Resolution 5 6 350 5 5 3 2205   ElemenSpire C500 Mide Manual Monitor - 50 Wide XGA Resolution 5 6 350 5 5 3 2205   ElemenSpire C500 Mide Manual Monitor - 50 Wide XGA Resolution 5 6 350 5 5 3 2205   ElemenSpire C500 Mide Manual Mide Mide Mide Mide Mide Mide Mide Mide   | smaSync Monitors                   |  |         |   |  |                     | 20          | × ×        | 975:  |
| Plasamasyee-47095 VAMPA Branch Dispay Hand, Definification   S 2,495   S 1629 S 1659   1 D  | Plantanistyne 270xAA Plantan Min Mac O Analdian Flouri Filter   S  | 42VM5НА                            | iller  |         |   | s  | -                   | dr.         | z          | 132-8 |
| 1 PlasmaSyric SDXMS Plasma Monitor - 50" wide XGA Feedution 5 6 595 \$ 3,256 1 5 P  | PlasmaSync SOMMS Plasma Monitor - 50" vide XGA Resolution \$ 5,095 \$  | 42VP5HA                            |  |         |   | <u>~</u>   | -                   | ď           | z          | 132-8 |
| Transmarting ordering in the Acar Resolution 3 5.995 \$ 3.206 P.  | \$ 566.9   | -42AM4A                            | THAN THAN THE THANKS MONITOR - 42 VIOLE ALL ABSOLUTION   | 4,89    |   | 3  | -                   | В,          | z          | 132-8 |
|   |  | SUAMISA                            | THAT HAVE SULVING THAT IN MOTING - 30 WICE ALA RESOURCE  | 66.9    |   | 9  | -                   | 9           | z          | 132-8 |
|   |  |                                    |  |         |   |  |                     |             |            |       |
|   |  |                                    |  |         |   |  |                     |             |            |       |

| ATEOCM  | W7500/WT610 Ceiling Mount With Axis Adjustment  |     | 260 \$   | 174      |       |                  | N/A     | SO  | >    | 132-8 |
|---|---|-----|----------|----------|-------|------------------|---------|-----|------|-------|
| MTEGATA   | WT600/WT610 ATA Shipping Case   | s   | \$ 565   | 418      |       |                  | N/A     | ns  | >    | 132-8 |
| ÞX-84VÞSA   | PlasmaSync 84VPS - 84* Diagonal 2x2 matrix using 4.PX.42VPS's includes 4 PX-42VPSMA and 1-GWMKPC                                | \$  | \$ 0861  | 6,518 \$ | 8.789 |                  | 1       | 4,  | z    | 132-8 |
| X-84VM5A  | PlasmaSyne 84VAS - 84" Diagonal 2x2 matrix using 4-PX-42VMS's includes 4 PX-42VMSHA and 1-CWMKPC                                | s é | \$ 026'5 | 6,518 \$ | 6.789 |                  | 1       | ď   | z    | 132-8 |
| PlasmaSync Stands   |   |     |          |          |       |                  |         |     |      |       |
| PX-ST4U   | Tabletop Stand - For 42VPS, 42VMS, 42XM4, 42VP4, 42VP4D,42VM4, 42XM2 and 42XM3  |     | 225 \$   | 153      |       | 6                | 90 Days | a,  | A/N  | 132.8 |
| PX:61ST1U   | Tabletop Stand - For 61XM4, 61XM3, 61XM2 and 61XM2+   | 5   | \$ 561   | 365      |       | 6                | 90 Days | ď   | NA   | 132-8 |
| lasmaSync Wall Mounts                                       |   |     |          |          |       |                  |         |     |      |       |
| CMKPC   | 42750" Secure Ceifing Mount for PC  | \$  | 329 \$   | 231      |       | 6                | 90 Days | Sn  | N/A  | 132-8 |
| TWMKPC  | 42750* Secure Till Wall Mount for PC  |     | 259 \$   | 188      |       | 6                | 90 Days | ns. | N/A  | 132-8 |
| FWMKPC  | 42750" Secure Wall Mount for PC   | s   | \$ 961   | 125      |       | 6                | 90 Days | us  | N/A  | 132-8 |
| CMK   | 42750" Secure Cailing Mount Kit   | \$  | 329 \$   | 231      |       | 6                | 90 Days | ns. | N/A  | 132-8 |
| 250WMK  | Fixed/Till Wall Mount for NEC 42" and 50" Plasma  | 2   | 175 \$   | 106      |       | <i>в</i> .       | 90 Days | US  | N/A  | 132-8 |
| IWMK  | Fixed/Till Wall Mount for NEC 51" Plasma Displays   | s   | \$ 097   | 169      |       | an.              | 90 Days | OS. | N/A  | 132-8 |
| 31CMK-1   | 61" Celling Mount   | \$  | \$ 541   | 259      |       | 61               | 90 Days | SO  | N/A  | 132-8 |
| PlasmaSync Quad Mounts                                      |   |     |          |          |       |                  |         |     |      |       |
|   | Multi-Screen mount for 42VP5, 42VM5, 42XM3, 50XM4, 42VP4, 42VP4D, 42XM2 and   |     |          |          |       |                  |         | _   |      |       |
| OWANK PC.1  | 50XM3 (1 unit for 1 complete 2 x 2)   |     | \$ 966   | 735      |       |                  | SAEG 06 | SO  | A/A  | 132.8 |
| PlasmaSync Misc. Accessories and Extended Warranty Programs | Extended Warranty Programs  |     |          |          |       | -                |         |     |      |       |
| 100   | Input Terminal Cover for 42VPS, 42VMS, 42VRS, 42XM3, 42XR3, 50XM4, 50XR4, 61XM3 and 61XR3                                       | Š   | 3 2 2    | 17.      |       | , and the second | 40 Dave | Si  | N/A  | 137.8 |
| 02200   | Stand Plug for 42VP5, 42VAS, 42VR5, 42XM3, 42XR3  |     |          | -        |       |                  |         |     |      |       |
| PX-PL1U   | (Plug covers stand hole openings when mounting on wall)   | 3   | 10 \$    | 5        |       | 5                | 90 Cays | O.S | NIA  | 132-8 |
| RMT-PX03  | Replacement remote for 42VPS, 42VMS, 42XM3, 42VP4, 42VP4D, 42XM2, 42XM2/S, 50XM3, 50XM3/S, 61XM2, 61XM2/S Plasmas               | s   | 145 \$   | 55       |       |                  | 90 Days | ę   | ĄŽ   | 132-8 |
| RMT-COM04SP   | Replacement remote for 50XM4 and 61XM3 plasmas  | 5   | 145 \$   | 92       |       | 0.               | 90 Days | ďζ  | AIA  | 132-6 |
| EXTENDEDWAR42   | 42" PlasmaSync Extended Warranty Program -Add1 2 yrs, of warranty for a total of 3 years. (For Commercial Class Products Only)  |     | 495 \$   | 408      |       |                  | NA      | SN  | NIA  | 132-8 |
| EXTENDEDWARSO   | 50 PlasmaSync Extended Warranty Program - Add'i 2 yrs, of warranty for a total of 3 years. (For Commercial Class Products Only) | s   | 750 \$   | 580      |       |                  | N/A     | Sn  | N/A  | 132.8 |
|   | 61* PlasmaSync Extended Warranty Program - Add 12 yrs. warranty for a total of 3  |     | 105      | 400.     |       |                  | 977     | 9   | 1774 | 133   |



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## GENERAL SERVICES ADMINISTRATION FEDERAL SUPPLY SERVICE

AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

FSC GROUP 581: PROFESSIONAL AUDIO/VIDEO, TELECOMMUNICATIONS AND SECURITY SOLUTIONS

SPECIAL ITEM NO. 58-1 VIDEO & AUDIO EQUIPMENT -PURCHASE SPECIAL ITEM NO. 58-7 DESIGN AND INSTALLATION SERVICES SPECIAL ITEM NO. 58-2 MONITORS & RECEIVERS - PURCHASE SPECIAL ITEM NO. 58-4 AUDIO EQUIPMENT - PURCHASE SPECIAL ITEM NO. 58-8 TECHNICIAN SPECIALISTS

800-282-6733 / 813-884-7168 / 800-244-8630 FAX AUDIO VISUAL INNOVATIONS, INC. 6313 BENJAMIN ROAD, SUITE 110 **TAMPA**, FL 33634 www.aviinc.com

CONTRACT NUMBER: GS-03F-0037M

PERIOD COVERED BY CONTRACT: AUGUST 5, 2002 - AUGUST 4, 2007 Includes Amendment/Modification 14, effective October 19, 2005

Business Size: Small

Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The internet address for GSA Advantage! is GSAAdvantage.gov.

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

# INFORMATION FOR ORDERING OFFICES APPLICABLE TO ALL SPECIAL ITEM NUMBERS

### 1. SPECIAL ITEM NUMBERS:

Equipment listed in the tables above are awarded under the following SINs:

58-1: Projectors & Cases, Displays, Presenters & Controllers

58-2: Screens & Mounts

58-4: Audio Equipment, Racks & Lecterns

Lowest Priced Equipment Model: Anchor CC-20 Storage Case for Little Big Horn

\$10.00

All engineering labor is awarded under SIN 58-7: Ancillary Services.

Lowest Priced labor hour: Technician \$50

### 2. MAXIMUM ORDER

(All dollar amounts are exclusive of any discount for prompt payment.)

1. The Maximum Order value for the following Special Item Numbers (SINs):

Special Item Number 58-1 \$50,000

Special Item Number 58-2 \$50,000

Special Item Number 58-4 \$50,000 2. The Maximum Order value for the following Special Item Numbers (SINs):

Special Item Number 58-7 \$1,000

### 3. MINIMUM ORDER

The Minimum Order value for this contract is \$ 100.

## 4. GEOGRAPHIC SCOPE OF CONTRACT

Forty-eight contiguous states and District of Columbia

## 5. PERFORMANCE LOCATIONS

6313 Benjamin Road, Suite 110 Tampa Florida 33634

6555 Powerline Road, Suite 413 Ft Lauderdale, FL 33309 6753 Thomasville Rd, PMB #235 13988 Diplomat Drive, Suite 180 Tallahassee, FL 32312 995 W. Kennedy Blvd, Suite B-35 9701 Philapdelphia Court, Suite J Lanham, MD 20706 Orlando, FL 32810

Dallas, TX 75234

11235 Knott Avenue, Suite C

Cypress, CA 90630

2605 Oakley Park Road, Suite D

2105 Donley Drive, Suite 200

Austin, TX 78758

3824 Ridgelake Drive

Metairie, LA 70002

112 Celtic Drive, Building A

Madison, AL 35758

Walled Lake, MI 48390

335 Ken-Mar Parkway

Broadview Heights, OH 44147

114 Inverness Circle East Englewood, CO 80112

1950 Evergreen Blvd, Suite 400

Duluth, GA 30096

3683 W. 2270 South, Suite C

West Valley City, UT 84120

Hermitage, TN 37076 1303 Central Court

> 4604 Roseville Road, Suite 105 Sacramento, CA 95660

6. DISCOUNT

Prices shown are NET Prices; Basic Discounts have been deducted. a. Dollar Volume: None

7. QUANTITY DISCOUNT:

Not Applicable

### 8. PROMPT PAYMENT:

## 9. GOVERNMENT PURCHASE CARD

- micro purchase threshold for oral or written a. Government purchase card will be acceptable for payments equal to or less than the delivery orders.
- b. Government purchase cards will be acceptable for payment above the micro-purchase threshold.

# 10. TRADE AGREEMENTS ACT OF 1979, AS AMENDED:

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

### 11. DELIVERY SCHEDULE

a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

# SPECIAL ITEM NUMBER DELIVERY TIME (Days ARO)

5 4

Self Installed / AVI Installed

30 Days / 90 Days

30 Days / 90 Days 58-2

30 Days / 90 Days 30 Days / 90 Days 58-4

30 Days / 90 Days

### b. EXPEDITED DELIVERY:

# SPECIAL ITEM NUMBER DELIVERY TIME (Days ARO)

58-7 5 Days

accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant c. URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor for the purpose of obtaining

to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

### 12. FOB DESTINATION

# 13. CONTRACTOR'S ORDERING ADDRESS AND PAYMENT INFORMATION

a. Address for Ordering:

By Mail: Audio Visual innovations, Inc.

6313 Benjamin Road, Suite 110

Tampa, FL 33634

By Fax: 800-244-8630

b. Ordering Procedures: For supplies and Services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) and a sample BPA can be found at the GSA / FSS Schedule homepage (fss.gsa.gov/schedules).

### 14. PAYMENT ADDRESS:

Audio Visual Innovations, Inc

PO Box 409523

Atlanta, GA 30384-9523

In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering agencies to obtain technical and/or ordering assistance: 800-282-6733 / 813-884-7168.

# 15. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS

- a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:
- (1) Time of delivery/installation quotations for individual orders;

- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
  - (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.
- b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

# 16. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING:

Not applicable to this Federal Schedule.

# 17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD

Government purchase card will be acceptable for payments equal to or less than the micro purchase threshold for oral or written delivery orders. Government purchase cards will be acceptable for payment above the micro-purchase threshold.

# 18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR:

Not applicable to this Federal Schedule

# 19. TERMS AND CONDITIONS OF INSTALLATION:

Contact vendor

20. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST

Not applicable to this Federal Schedule.

a. Terms and conditions for any other services: Not applicable to this Federal Schedule.

# 21. LIST OF SERVICE AND DISTRIBUTION POINTS:

Not applicable to this Federal Schedule.

## 22. LIST OF PARTICIPATING DEALERS:

Not applicable to this Federal Schedule.

## 23. PREVENTIVE MAINTENANCE:

Not applicable to this Federal Schedule.

- 24. a. Special attributes such as environmental attributes: Not applicable to this Federal Schedule.
  - b. GSA Advantage!

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
  - (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is http://www.fss.gsa.gov/.

### 25. DUNS NUMBER:

03 729 3974

26. CCR Registration is current.

6 -

| Crestron | CRECNPCI-8     | Cresnet Power Control Interface, 8-channel, 20A/channel, 120 or 277VAC with 8 digital inputs, NEMA enclosure | 8             | 1,340.00 | 69 | 857.60 |
|----------|----------------|--|---------------|----------|----|--------|
| Crestron | CRECNPI-16B    | 16 Button Custom Panel Interface, Black  | 8             | 500.00   | 8  | 320.00 |
| Crestron | CRECNPI-48I    | 48 Button Custom Panel Interface - incandescent indicators, Black  | 89            | 1,170.00 | 8  | 748.80 |
| Crestron | CRECNPI-48L    | 48 Button Custom Panel Interface - LED Indicators, Black   | \$            | 1,170.00 | \$ | 748.80 |
| Crestron | CRECNPWS-75    | External Power Supply.   | \$            | 450.00   | 8  | 270.00 |
| Crestron | CRECNRFGWA     | 1-Way Remote RF Receiver   | S             | 375.00   | 8  | 280.31 |
| Crestron | CRECNRFGWA-418 | 1-Way (418 MHz) Receiver for use with MT-500C MiniTouch.   | 8             | 500.00   | 8  | 300.00 |
| Crestron | CRECNRFHT-15A  | 15 Button RF Wireless Transmitter, Black   | 69            | 350.00   | S  | 224.00 |
| Crestron | CRECNRFHT-30A  | 30 Button RF Wireless Transmitter, Black   | 8             | 00.009   | 8  | 384.00 |
| Crestron | CRECNRFT-32A   | 32 Button Consolette RF Panel, Black   | 8             | 800.00   | 89 | 512.00 |
| Crestron | CRECNRFT-48A   | 48 Button Consolette RF Panel, Black   | 89            | 1,000.00 | 89 | 640.00 |
| Crestron | CRECNRJ11      | 4 Wire to RJ11 "One to One" Converter.   | S             | 150.00   | 89 | 90.00  |
| Crestron | CRECNSC-1A     | Cresnet Slide Projector Control Interface  | s             | 500.00   | 8  | 320.00 |
| Crestron | CRECNSP-110    | Sony Serial U-matic Cable.   | 8             | 150.00   | 89 | 90.00  |
| Crestron | CRECNSP-112    | Sony Control-S Cable.  | 89            | 100.00   | \$ | 00.09  |
| Crestron | CRECNSP-XX     | Custom Serial Interface.   | \$            | 150.00   | \$ | 00'06  |
| Crestron | CRECNTBLOCK    | Network Terminal Block.  | 8             | 170.00   | S  | 102.00 |
| Crestron | CRECN-TVAV     | Cresnet TV/AV Controller Module. Includes one (1) STIRP IR Probe   | 8             | 00.006   | €9 | 576.00 |
| Crestron | CRECNWM        | RF Wireless Mouse  | 8             | 500.00   | 8  | 320.00 |
| Crestron | CRECNWM-29A    | 29 Button 2-Gang Panel - Wall Mount, White   | <del>69</del> | 900.00   | 65 | 576.00 |
| Crestron | CRECNWMBG-10A  | 10 Button 1-Gang Panel with Bargraph - Wall Mount, White   | 89            | 500.00   | 8  | 320.00 |
| Crestron | CRECNWMBG2-34A | 34 Button 4-Gang Panel with Bargraph - Wall Mount, White   | 69            | 1,000.00 | €  | 640.00 |
| Crestron | CRECNWML       | RF Wireless Mouse with Laser Pointer   | 89            | 700.00   | 89 | 448.00 |
| Crestron | CRECNWP-32     | 32 Button Panel - Lectern Mount, Black   | 8             | 650.00   | 8  | 416.00 |
| Crestron | CRECNWP-32B    | 32 Button Panel - Consolette, Black  | 8             | 650.00   | \$ | 416.00 |
| Crestron | CRECNWP-64     | 64 Button Panel - Lectern Mount, Black   | S             | 1,300.00 | 8  | 832.00 |

| Crestron | CREMT-500C          | MiniTouch, Compact 3" Screen Color Touchpanel. RF Wireless, 8 Programmable Pushbuttons. Use with CNRFGWA-418 Gateway. | 89 | 1,990.00 | 69            | 1,194.00 |
|----------|---------------------|---|----|----------|---------------|----------|
| Crestron | CREMT-MC2W-PAK      | MiniTouch Control Package - Includes MT-500C, MC2W, (2) IRP2, and PW-2410RU   | 89 | 3,200.00 | 8             | 2,048.00 |
| Crestron | CREPAC2             | Professional Automation Control System.   | 8  | 3,600.00 | 8             | 2,160.00 |
| Crestron | CREPMK-1000L        | Pre-Construction Mount Kit for Wall-Mounted CT/LC-1000  | 89 | 50.00    | \$            | 30.00    |
| Crestron | CREPMK-2000L        | Pre-Construction Mount Kit for Isys <sup>TM</sup> TPS-2000L.  | €  | 50.00    | 8             | 30.00    |
| Crestron | CREPMK-3000L        | Pre-Construction Mount Kit for Isys <sup>TM</sup> TPS-3000L.  | 8  | 70.00    | 8             | 42.00    |
| Crestron | CREPRO2             | Professional Dual Bus Control System.1 Z-Bus slot and 3 Y-Bus slots. Shipping December 2001.                          | 8  | 2,700.00 | €             | 2,018.25 |
| Crestron | CREPW-1205          | Power Pack, Wall, 12VDC, 0.5A, 120VAC.  | S  | 20.00    | s             | 12.00    |
| Crestron | CREPW-1205R         | Power Pack, Wall, 12VDC, 0.5A, 120VAC, Regulated.   | ∽  | 50.00    | ↔             | 30.00    |
| Crestron | CREPW-1210          | Power Pack, Wall, 12VDC, 1A, 120VAC.  | es | 30.00    | s             | 18.00    |
| Crestron | CREPW-1215          | Power Pack, Wall, 12VDC, 1.5A, 120VAC.  | 8  | 50.00    | 8             | 30.00    |
| Crestron | CREPW-2410RU        | Power Pack, 24VDC, 24 Watts, Regulated, US/International.   | 8  | 150.00   | 8             | 90.00    |
| Crestron | CREPW-2420RU        | External Power Pack to power Docking Station and charge TPS-XBTP.   | 89 | 250.00   | 89            | 150.00   |
| Crestron | CREPWI-1205R        | Power Pack, Desktop, 12VDC, 0.5A, 230VAC, Regulated   | 89 | 100.00   | 8             | 64.00    |
| Crestron | CREPWI-1210         | Power Pack, Desktop, 12VDC, 1A, 230VAC  | 69 | 50.00    | €9            | 32.00    |
| Crestron | CREPWI-1215         | Power Pack, Desktop, 12VDC, 1.5A, 230VAC  | 8  | 80.00    | €9            | 51.20    |
| Crestron | CREQM-<br>AMP3X80MM | Cresnet 3-Channel Power Amplifier, 2 x 80W @ 8 ohm plus 1 x 80W @ 70V [Available Q3 2004]                             | 89 | 750.00   | <del>\$</del> | 560.63   |

| Crestron | CREQM-WMIC      | Dual Mic Input for QM-WMC Wall Plate Media Center  | 8  | 263.00   | €9       | 196.59   |
|----------|-----------------|--|----|----------|----------|----------|
| Crestron | CRERACK2        | Dual Bus Control System with Solutions Card Frame for custom configuration. 4 Z-Bus slots and 12 Y-Bus slots. [Available: 7/02]  | 8  | 3,750.00 | €9       | 2,803.13 |
| Crestron | CRERMK-5000     | Rack Mount Kit for Isys <sup>TM</sup> TPS-5000L and TPS-4500L.   | 89 | 390.00   | 69       | 234.00   |
| Crestron | CRERMK-6000     | Rack Mount Kit for Isys <sup>TM</sup> TPS-6000L.   | 8  | 390.00   | <b>∽</b> | 234.00   |
| Crestron | CRERMK-TPS3000L | Rack Mount Kit for Isys <sup>TM</sup> TPS-3000L.   | 8  | 300.00   | 89       | 180.00   |
| Crestron | CRESMK-3000     | Rotating Base, TPS-3000.   | 8  | 300.00   | 8        | 180.00   |
| Crestron | CRESMK-6000     | Rotating Base, TPS-6000, TPS-5000 and TPS-4500.  | 8  | 400.00   | €        | 240.00   |
| Crestron | CREST-112       | Sony Control-S Cable.  | 8  | 100.00   | €>       | 00.09    |
| Crestron | CREST-1550C     | 1-Way RF, Compact 5.7" Screen Color Touchpanel, Black Case. Includes ST-DS and ST-BTP. Rrequires CNRFGWA or ST-CP.   | 8  | 1,800.00 | ↔        | 1,080.00 |
| Crestron | CREST-1700C     | 1-Way RF, Compact 5.7" Screen Color Touchpanel Active Matrix Display, Black Case. Iincludes (10) Engraveable Pushbuttons, (10) Blank Pushbuttons, ST-DS and ST-BTP. Requires CNRFGWA or ST-CP. | €  | 2,600.00 | 8        | 1,560.00 |
| Crestron | CREST-AV2PAKC17 | The Ultimate Control Package, 1-way Wireless - Includes ST-1700C, AV2, CNRFGWA, and (4) IRP2. Ethernet may be added with optional C2ENET card.   | 8  | 5,500.00 | €        | 3,520.00 |
| Crestron | CREST-BTPN      | Battery Pack for ST-1700C and STX-1700C.   | 8  | 150.00   | 8        | 90.00    |
| Crestron | CREST-CNB       | SmarTouch <sup>TM</sup> / Cresnet Terminal Expander  | 8  | 170.00   | 89       | 102.00   |
| Crestron | CREST-COM       | Cresnet Dual RS-232/422/485 Com Module   | \$ | 700.00   | €9       | 420.00   |

|  |  |  |   |                     |  |  |  |                                   |                  |                                |                 | -                      |  |  |
|--|--|--|---|---------------------|--|--|--|-----------------------------------|------------------|--------------------------------|-----------------|------------------------|--|--|
| 2,700.00   | 320.00   | 384.00   | 180.00  | 30.00               | 448.00   | 420.00                                       | 180.00   | 180.00                            | 00.09            | 560.63                         | 00 06           | 200.09 X               | 420.00                                       | 2,400.00   |
| ↔  | 8  | 8  | 89  | s                   | 8  | 8  | 89   | 8                                 | 8                | 8                              | 4               | X<br>S                 | S  | 8  |
| 4,500.00   | 500.00   | 00.009   | 300.00  | 50.00               | 700.00   | 700.00                                       | 300.00   | 300.00                            | 100.00           | 750.00                         | 150.00          | 100.00                 | 700.00                                       | 4,000.00   |
| <del>∞</del>   | 8  | 8  | 8   | 8                   | 8  | €5   | S  | 8                                 | 89               | ↔                              | 4               | 8                      | 8  | 89   |
| The Ultimate Control Package - Color Version, Black Case. Includes STI-1700C, 2-Series CP2 Control System, CNRFGWA, STI-DSN, ST-BTPN, (4) IRP2 and PW-2420RU, International Version, 220-Volt. | Cresnet Dual Current Sensor Module - International Version, 230VAC. Includes PWI-1210 Power Supply | Cresnet Module with 8 Relays and 4 Analog Input/Digital I/O. Includes PW-1205 Power Supply | Cresnet Dual Power Control Module - International Version; 220-volt | Infrared (IR) Probe | Cresnet 4-channel Video Sync Sensor Module - International Version, 230VAC. Includes PWI-1210 Power Supply | Cresnet Lutron® GRAFIK Eye® Interface Module | Master Blaster <sup>TM</sup> Infrared (IR) Sprayer | Cresnet Dual Power Control Module | Programming Kit. | 2-Way RF Gateway for STX-1550C | Rack Mount Kit. | Infrared (IR) Splitter | Cresnet Video Sync Sensor Module (4 sensors) | 2-Way RF, Compact 5.7" Screen Color Touchpanel Active Matrix Display, Black Case. Iincludes (10) Engraveable Pushbuttons, (10) Blank Pushbuttons, ST-DS and ST-BTP. Requires STRFGWX RF Gateway. |
| CRESTICP2PAKC17  | CRESTI-CS  | CREST-10   | CRESTI-PC   | CRESTIRP            | CRESTI-VS  | CREST-LT                                     | CREST-MB   | CREST-PC                          | CREST-PK         | CRESTRFGWX                     | CREST-RMK       | CREST-SPL              | CREST-VS                                     | CRESTX-1700C   |
| Crestron   | Crestron   | Crestron   | Crestron  | Crestron            | Crestron   | Crestron                                     | Crestron   | Crestron                          | Crestron         | Crestron                       | Crestron        | Crestron               | Crestron                                     | Crestron   |

| 3,240.00  | 2,816.00  | 3,712.00  | 4,500.00  | 2,560.00  | 4,500.00   |  |
|---|---|---|---|---|--|--|
| ↔   |   | 8   | 8   | ₩   | €9   |  |
| 5,400.00  | 4,400.00  | 5,800.00  | 7,500.00  | 4,000.00  | 7,500.00   |  |
| €9  | €   | €   | ₩   | 8   | ↔  |  |
| 2-Way RF, Compact 5.7" Screen Color Touchpanel Active Matrix Display, Black Case with Wall Mount and Back Box. Includes ST-BTPN. Requires STRFGWX RF Gateway. | SmarTouch <sup>TM</sup> 2-Way 2.4 GHz Spread Spectrum RF, Compact 5.7" Screen Color Touchpanel, Active Matrix Display, Black Case. Includes ST-DSN and ST-BTPN. Requires TPS-RFGWX. | SmarTouch <sup>TM</sup> 2-Way 2.4 GHz Spread Spectrum RF, Compact 5.7" Screen Color Touchpanel, Active Matrix Display, Black Case with Wall Mount Docking Station. Includes DA-1700CW, BB-1700CW and ST-BTPN. Requires TPS-RFGWX. | The Ultimate 2-Way Control Package - Color Version, Black Case. Includes STX-1700C, 2-Series AV2 Control System, STRFGWX, ST-DSN, ST-BTPN and (4) IRP2. | SmarTouch <sup>TM</sup> 2-Way RF, Compact 5.7" Screen Color Touchpanel, Active Matrix Display, Black Case - International Version, 230VAC. Includes STI-DSN and ST-BTPN. Requires STRFGWXI. | The Ultimate 2-Way Control Package - Color Version, Black Case. Includes STXI-1700C, 2-Series AV2 Control System, STRFGWX, STI-DSN, ST-BTPN and (4) IRP2, International Version, 220-Volt. |  |
| CRESTX-1700CW   | CRESTX-1700CXP  | CRESTX-1700CXPW   | CRESTX-AV2PAK-C   | CRESTXI-1700C   | CRESTXIAV2PAKC 1   | model and the second se |
| Crestron  | Crestron  | Crestron  | Crestron  | Crestron  | Crestron   |  |

| Crestron | CRETPS-4500LB  | Isys® Advanced Touchpanel Control System, 12" Screen<br>Lectern/Wall Model, Black Faceplate   | <del>\$</del> | 6,400.00 | €        | 4,096.00 |
|----------|----------------|---|---------------|----------|----------|----------|
| Crestron | CRETPS-4500LVB | Isys <sup>TM</sup> Advanced Touchpanel Control System, 12" Screen<br>Multimedia Lectern/Wall Model with Video Card, Black Faceplate,<br>includes TPS-4500IMC. | <del>∽</del>  | 6,800.00 | €        | 4,080.00 |
| Crestron | CRETPS-4500LVW | Isys <sup>TM</sup> Advanced Touchpanel Control System, 12" Screen Multimedia Lectern/Wall Model with Video Card, White Faceplate, includes TPS-4500IMC.       | 8             | 6,800.00 | €        | 4,080.00 |
| Crestron | CRETPS-4500LW  | Isys <sup>TM</sup> Advanced Touchpanel Control System, 12" Screen Multimedia Lectern/Wall Model, White Faceplate, includes TPS-4500IMC.                       | 8             | 6,400.00 | €        | 3,840.00 |
| Crestron | CRETPS-4500V   | Isys <sup>TM</sup> Advanced Touchpanel Control System, 12" Screen<br>Multimedia Tilt Model with Video Card, Black Case, includes TPS-<br>4500IMC.             | ↔             | 6,800.00 | €        | 4,080.00 |
| Crestron | CRETPS-5000    | Isys <sup>TM</sup> Advanced Touchpanel Control System, 12" Screen Tilt Model,<br>Black Case, includes TPS-IMC   | 89            | 6,000.00 | ↔        | 4,485.00 |
| Crestron | CRETPS-5000LB  | Isys <sup>TM</sup> Advanced Touchpanel Control System, 12" Screen<br>Lectern/Wall Model, Black Faceplate  | se            | 6,000.00 | ↔        | 4,485.00 |
| Crestron | CRETPS-5000LW  | Isys <sup>TM</sup> Advanced Touchpanel Control System, 12" Screen<br>Lectern/Wall Model, White Faceplate.   | 65            | 8,000.00 | 89       | 4,800.00 |
| Crestron | CRETPS-6000    | Isys <sup>TM</sup> Advanced Touchpanel Control System, 15" Screen Tilt Model,<br>Black Case, includes TPS-IMC   | 8             | 8,250.00 | <b>∞</b> | 6,166.88 |
| Crestron | CRETPS-6000LB  | Isys <sup>TM</sup> Advanced Touchpanel Control System, 15" Screen<br>Lectern/Wall Model, Black Faceplate  | ↔             | 8,250.00 | 8        | 6,166.88 |

### The School Board of Hernando County, Florida

School Distribution Center
Purchasing • Warehousing • Property • Printing
8050 Mobley Road
Brooksville, Florida 34601
Phone (352) 797-7060 • Fax (352) 797-7160
Suncom 630-5011

Audio Visual Inovations, Inc. 6316 Benjamin Rd., Ste 110 Tampa, FL 33634

March 9, 2004



- Superintendent

Wendy L. Tellone, Ed. D.

Chairperson Sandra Nicholson Vice Chairperson Jim Malcolm

> Members Gail David John Druzbick Robert Wiggins

REF: Renewal of Bid #01-480-09 RN Classroom Instructional. Equipment & Supplies

On <u>June 30, 2004</u> the above referenced bid will expire. The School Board of Hernando County, Florida, wishes to exercise its option to renew this bid for <u>one additional year</u> with your mutual consent, with all applicable pricing, bid terms and conditions to remain the same.

Please respond by no later than May 31,2004 indicating whether or not you wish to renew this contract under these conditions by:

- Indicate by checking the applicable box below:
- Sign and date in the spaces provided;

To expedite the process you may fax your response to my attention at (352) 797-7182, followed by mailing the originals.

It would also be helpful if you would provide a short list of the products you offer. We will include the list when we prepare the catalog of Bid Vendors to our cost centers. This helps in identifying the vendor who can supply the product they need.

Your prompt attention to this matter is greatly appreciated.

| $\boxtimes$ | Renew the current contract under the same terms, conditions and  | pricing.             |
|-------------|--|----------------------|
|             | DO NOT renew the current contract.   |                      |
|             | tion, we will require a new, completed Certification Regarding Decision enclosed for your convenience. | barment Form AD-1048 |
| XI          | Completed Certification Regarding Debarment Form AD-1048 is  | enclosed3/18/04/     |
|             | Authorizing Company Signature & Title  | Date                 |

Sincerely,

Linda S. McCosh, Director of Purchasing

Attachments

"A fully accredited school system" — Southern Association of Colleges and Schools Education: the vehicle for exploring the past and conquering our future

An Equal Opportunity Employer

### **INSTRUCTIONS FOR CERTIFICATION**

- 1. By signing and submitting this form, the prospective lower tier participant is providing the certification set out on the reverse side in accordance with these instructions.
- 2. The certification in this clause is a material representation of fact upon which reliance was placed when this transaction was entered into. If it is later determined that the prospective lower tier participant knowingly rendered an erroneous certification, in addition to other remedies available to the Federal Government, the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.
- 3. The prospective lower tier participant shall provide immediate written notice to the person to which this proposal is submitted if at any time the prospective lower tier participant learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
- 4. The terms "covered transaction," "debarred," "suspended," "ineligible," "lower tier covered transaction," "participant," "person," "primary covered transaction," "principal," "proposal," "voluntarily excluded," as used in this clause, have the meanings set out in the Definitions and Coverage sections of rules implementing Executive Order 12549. You may contact the person to which this proposal is submitted for assistance in obtaining a copy of those regulations.
- 5. The prospective lower tier participant agrees by submitting this form that, should the proposed covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is debarred, suspended, declared ineligible, or voluntarily excluded from participation in this covered transaction, unless authorized by the department or agency with which this transaction originated.
- 6. The prospective lower tier participant further agrees by submitting this form that it will include this clause titled "Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion Lower Tier Covered Transactions," without modification, in all lower tier covered transactions and in all solicitations for lower tier covered transactions.
- 7. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not debarred, suspended, ineligible, or voluntarily excluded from the covered transaction, unless it knows that the certification is erroneous. A participant may decided the method and frequency by which it determines the eligibility of its principals. Each participant may, but is not required to, check the Nonprocurement List.
- 8. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
- 9. Except for transactions authorized under paragraph 5 of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is suspended, debarred, ineligible, or voluntarily excluded from participation in this transaction, in addition to other remedies available to the Federal Government, the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.

### CERTIFICATION REGARDING DEBARMENT, SUSPENSION INELIGIBILITY AND VOLUNTARY EXCLUSION - LOWER TIER COVERED TRANSACTIONS

This certification is required by the regulations implementing Executive Order 12549, Debarment and Suspension, 7 CFR Part 3017, Section 3017.510, Participants responsibilities. The regulations were published as Part IV of the January 30, 1989, Federal Register (pages 4722-4733).

### \*\*\*\*\* BEFORE COMPLETING CERTIFICATION, READ INSTRUCTIONS ON REVERSE SIDE \*\*\*\*\*

- (1) The prospective lower tier participant certifies, by submission of this proposal, that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.
- (2) Where the prospective lower tier participant is unable to certify to any of the statements in this certification, such prospective participant shall attached an explanation to this proposal.

| Audio Visual Innovations, Inc. | #01-480-09KN                       |
|--------------------------------|------------------------------------|
| Organization Name              | PR/Award Number or Project Name    |
|                                |                                    |
| Alex Vice President of Nati    | onal Educational Sales             |
| Name(s) and Title(             | s) of Authorized Representative(s) |
|                                |                                    |
| aly bt                         | 3/18/04                            |
| Signature(s)                   | Date                               |

Form AD-1048 (1/92)

| 25        |        | 1971         |   |                 | Sc  | hool Price |
|-----------|--------|--------------|---|-----------------|-----|------------|
| i Grath   | 10.66  | a Model      | DESCRIPTION CO.   | SEPTICEY        | wit | h discount |
|           | 111121 | Individual P | roducts have been replaced by the pages in the front of the new Catalog             |                 |     |            |
| AVI-9010  | AVI    | IPS-100      | IPS Installed System (Proj. Man Screen, Wall Con, Install)                          | \$<br>9,999.00  |     | 7,899.21   |
| AVI-9011  | AVI    | IPS-110      | IPS installed System (Proj. 72" Smart Board, Wall Con, Install)                     | \$<br>10,999.00 | \$  | 8,689.21   |
| AVI-9012  | AVI    | IPS-200      | IPS Installed System (Proj. Man Screen, 2-Wall Con, VCR, Audio, IR rem)             | \$<br>11,999 00 | \$  | 9,479.21   |
| AVI-9013  | AVI    | IPS-210      | IPS Installed System (Proj. 72" Smart Board, 2-Wall Con, VCR, Audio, IR rem)        | \$<br>13,999.00 | \$  | 11,059.21  |
| AVI-9014  | AVI    | IPS-300      | IPS Installed System (Proj. Ele Screen, 2-Wall Con, DVD, Audio, RF Rem)             | \$<br>18,999.00 | S   | 15,009.21  |
| AVI-9015  | AVI    | IPS-310      | IPS Installed System (Proj. 72" Smart Board, 2-Wall Con, DVD, Audio, RF Rem)        | \$<br>18,999 00 | \$  | 15,009 21  |
| AVI-9016  | AVI    | DLS-400      | Distance Learning System (IP Codec, proj. scm. cam, audio,ctrl, vcr. install)       | \$<br>47,999 00 | \$  | 37,919 21  |
| AVI-9017  | AVI    | DLS-410      | Distance Learning System (IP Codec,proj,scrn,cam,audio,ctrl,doccam,dvd,vcr,install) | \$<br>51,895.00 | \$  | 40,997 05  |
| AV1-3011  | MAI    | DE0 4.0      | Catalog Discount does not apply to Installation Rates                               |                 |     |            |
| 41-LAB100 | Δ\//   | LAB100       | Installation Technician per hour rate   | \$<br>65.00     |     | NA         |
| 41-PRO100 |        | PRO100       | Programmer per hour rate  | \$<br>85.00     |     | NA         |
| 41-FRO100 | -      | ENG100       | Project Engineer per hour rate  | \$<br>85.00     |     | NA         |
| 41-CAD10  | -      | CAD100       | CADD Engineer per hour rate   | \$<br>75.00     |     | NA         |

Page 1 of 1 4/25/2003

### Audio Visual Innovations, Inc.

| te per hour    | 65.00                                 | 85.00   | 85.00  | 75.00   |
|----------------|---------------------------------------|---|--|---|
| Description Ra | Installation Technician per hour rate | Programmer per hour rate                                    | Project Engineer per hour rate   | CADD Engineer per hour rate   |
| Model          | LAB100                                | PRO100  | ENG100   | CAD100  |
| Mfg            | AVI                                   | AVI   | AVI  | AVI   |
| Catt           | 41-LAB100                             | 41-PRO100   | 41-ENG100  | 41-CAD100   |
|                | Mig Model                             | Mig Model  AVI LAB100 Installation Technician per hour rate | Mig Model  AVI LAB100 Installation Technician per hour rate  AVI PRO100 Programmer per hour rate | Mig Model  AVI LAB100 Installation Technician per hour rate  AVI PRO100 Programmer per hour rate  AVI ENG100 Project Engineer per hour rate |

Hernando County School Board Bid# 05-480-12 Hourly Rate per Technician/Programmer/Engineer Minimum one hour